SDM's TOP Systems Integrators

Rank '00	Rank '01	Company name	City, State	2000 Revenue (millions)	New Systems in 2000	FT Emp.	Business Locations
1	2	Diebold Inc.	North Canton, OH	$316.6v	8,500	715	120
2	1	ADT Security Services Inc.	Boca Raton, FL	$252.0v	1,000	15000	220
3	3	Mosler Inc.	Hamilton, OH	$173.0	4,500	2100	65
4	4	Security Technologies Group Inc.*	Sunrise, FL	$125.0	1,000	651	43
5	6	Pinkerton Systems Integration	Duluth, GA	$70.0v	1,650	437	22
6	8	Electronic Technologies Corporation	Dover Plains, NY	$51.0v	500	325	27
7	7	Kastle Systems International	Arlington, VA	$48.0	650	325	8
8	17	ISR Solutions, Inc.	Chantilly, VA	$41.0	n/a	212	12
9	10	Reece's Fantasies Inc.	San Jose, CA	$32.0	213	260	6

v — verified by independent financial document   n/a — not available   * — acquired by Siemens Building Technologies, Inc. in June, 2001

The Sprint World Headquarters, located in Overland Park, Kan., will house 15,000 people, and includes restaurants, drycleaners, a fitness center, and a security command center that manages about 60 percent of all Sprint facilities.

STG: Sprint World HQ

Security Technologies Group, Inc. (Rank: 4), is involved in an ongoing project for Sprint. "We've worked with Sprint for about 12 years now," says Adam Stanislaus, director of business development, STG. When Sprint decided to build their own facility, they put it out for bid, which STG won. To date, about 12 buildings have been completed out of 21. When complete in the fall of 2002, the campus will house about 15,000 people, plus restaurants, dry cleaners, a drug store, fitness center and flower shop. The project involved CCTV, access control, badging, fiber optic networking, Code Blue devices, optical turnstiles — "just about every technology available in the security today," Stanislaus says. The installation included a video wall, a world command center that manages about 60 percent of all Sprint facilities with access control in them, and a complete network. "We have our own server farm in there. To us, it's not unusual, but to many it may be," Stanislaus says. "To me this is just typical security in the high-end market." Total project revenue: $15 million.

Rank '00	'01	Company name	City, State	2000 Revenue (millions)	New Systems in 2000	FT Emp.	Business Locations
10	9	North American Video Corp.	Anaheim, CA	$31.0	1,320	146	12
11	32	NetVersant	Houston, TX	$25.6	150	206	31
12		Security Services and Technologies/ Edge Security	Norristown, PA	$22.7	175	132	5
13	12	Integrated Access Systems (aka Geoffrey Industries)	Parsippany, NJ	$22.0	50	120	8
14	61	Advantor Corporation	Orlando, FL	$21.3	n/a	136	1
15	19	Frisco Bay Industries Ltd.	St. Laurent Quebec, Canada	$20.7	n/a	110	11
16		Intercon Security Ltd.	Toronto, ON	$20.0	402	302	4
17	18	Delmarva Systems Corp.	Newport, DE	$20.0v	300	99	2
18	15	Chubb Security Systems Inc.	Austin, TX	$19.0	n/a	20	6
19	11	National Security Sys. Inc.	Manhasset, NY	$18.7	14	27	1
21	29	Scientech Inc.	Gaithersburg, MD	$18.0v	16	97	26
20	23	International Electronic Protection Ltd.	Scottsdale, AZ	$18.0	40	38	3
22	22	Deterrent Technologies Inc.	Ocean, NJ	$17.6v	110	59	3
23	13	Allied Safe & Vault Co. Inc.	Spokane, WA	$17.0	700	150	4
24	16	MidCo Inc.	Burr Ridge, IL	$14.4v	125	104	4
25	40	IntegCom Corp.	Saddle Brook, NJ	$14.3	35	67	3
26	26	VideoTronix Inc.	Burnsville, MN	$13.4v	n/a	82	2
27	24	Security Corp.	Novi, MI	$12.6	830	25	6

v — verified by independent financial document   n/a — not available

Rank '00	'01	Company name	City, State	2000 Revenue (millions)	New Systems in 2000	FT Emp.	Business Locations
28	30	Operational Security Sys., Inc.	Atlanta, GA	$12.0	200	46	1
29	31	Sound Inc.	Naperville, IL	$12.0v	50	150	1
30	28	NTC Electronics Inc.	Alsip, IL	$11.7v	15	60	2
31	33	Security One Systems Inc.	Ft. Lauderdale, FL	$11.7v	600	80	7
32	34	Datawatch Systems Inc.	Bethesda, MD	$10.2	n/a	n/a	3
33		MAC Systems Inc.	Avon, MA	$9.5	35	55	1
34	57	T & R Alarm Systems Inc.	Clifton, NJ	$9.0v	119	39	1
35	42	Trans-Alarm Inc	Burnsville, MN	$9.0v	323	76	1
36	44	Advanced Technology Systems Integrators Corp.	Miami, FL	$9.0	20	52	4
37	39	Actron Security Sys., Inc.	Lincoln Park, MI	$8.8	300	33	1
38		Redhawk Industries	Denver, CO	$8.5	50	67	3
39	37	Ferndale Electric Co. Inc.	Ferndale, MI	$8.4	67	34	4
40	41	PEI Systems Inc.	Long Island City, NY	$8.3v	60	30	1
41	55	Jullien Enterprises	Chantilly, VA	$7.6	73	47	1
42	46	Security Equipment Inc.	Omaha, NE	$7.6v	1,158	80	4
43	50	Computer King.com, The	Boca Raton, FL	$7.4v	106	24	1
44	45	Thompson Electronics Co.	Peoria, IL	$7.4	300	45	1
45	43	Security Solutions	Los Alamitos, CA	$7.2	48	42	2
46	38	Philadelphia Protection Bureau Inc.	Exton, PA	$7.0	215	60	1

v — verified by independent financial document   n/a — not available

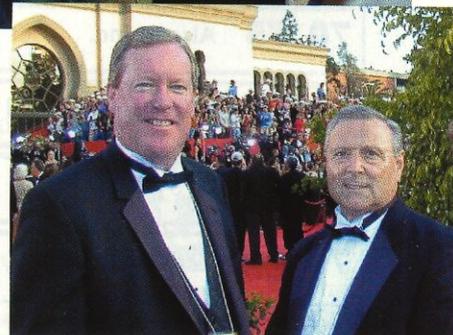| Rank '00	'01	Company name	City, State	2000 Revenue (millions)	New Systems in 2000	FT Emp.	Business Locations
47		BAE Systems	Rockville, MD	$6.3	50	66	50
48	48	Securus Inc.	Denver, CO	$6.2	250	49	1
49		Sentinel Security & Communications Inc.	New Hartford, NY	$6.2	220	52	3
50	52	Engineered Security Systems Inc.	Towaco, NJ	$6.0	12	42	3
51	49	SEMCO	Jacksonville, FL	$6.0	45	42	3
52	59	D/A Central Inc.	Oak Park, MI	$6.0	200	39	3
53	56	Video Master Inc.	New Lenox, IL	$5.8	104	28	1
54		Tech Systems Inc.	Duluth, GA	$5.8	30	44	2
55	47	Facility Robotics Inc.	Roswell, GA	$5.5	n/a	43	8

v — verified by independent financial document   n/a — not available

Security Solutions: Academy Awards

The Oscars are an exclusive ceremony where attendance is by invitation only. The Academy of Motion Picture Arts and Sciences (AMPAS) is aware that the presence of so many fans could potentially result in a major security breach. This year, AMPAS selected Security Solutions, Los Alamitos, Calif. (Rank: 45) to design, build and install an access control system and credentialing system for the 2001 Academy Awards that would be flexible enough to allow the 6500 invited guests in, while keeping thousands of onlookers out. "The Oscars requires a unique security system," said Tim DeWeese, president of Security Solutions. "AMPAS needs to get thousands of people through the doors in a very short period of time, while keeping tens of thousands of spectators at bay. It all must be done in a respectful and orderly way." Security Solutions responded by designing a one-of-a-kind system that utilized the Sensormatic, C-CURE 800/40 head end as a platform and the new Motorola BiStatix BXR-610 card reader. In order to accommodate the volume of badging and access for this one-day event, Security Solutions utilized 30 concurrent workstations.

At the 2001 Academy Awards, Tim DeWeese, president, and Gus Drulias, vice president of Security Solutions (right) combined several technologies to provide a smooth, secure credentialing/access control system.

Rank '00	'01	Company name	City, State	2000 Revenue (millions)	New Systems in 2000	FT Emp.	Business Locations
56		Carl Will TV Inc.	St. Louis, MO	$5.4v	120	n/a	1
57		Advanced Electronic Solutions, Inc.	El Cajon, CA	$5.4	3,000	76	2
58	74	Engineered Control Systems (ECS)	Spokane, WA	$4.9	40	20	1
59	62	ISSCO Corp.	Westbury, NY	$4.9	45	27	1
60	60	Secur-Data Systems Inc.	Frederick, MD	$4.5	n/a	28	1
61		Barry Security Systems Inc.	Tewksbury, MA	$4.4	n/a	30	1
62		Fisk Datacom Solutions	Houston, TX	$4.3	120	34	2
63		Electronic Security Services, Inc.	Upper Marlboro, MD	$4.1v	64	49	1
64	68	Videotec Corp.	Highland, IN	$4.0v	35	26	1
65	89	Albuquerque Safe Co.	Albuquerque, NM	$3.6	60	30	1
66		Digatron	Denver, CO	$3.5	n/a	22	2
67	72	AccuTech Systems Inc.	Rockville, MD	$3.2	100	34	1
68	80	Simpson Security Systems Inc.	Alexandria, LA	$3.1v	263	42	1
69	91	G&S Integration Limited — Automated Systems Division	Troy, MI	$3.1v	160	14	2
70	75	Alscan Inc.	Birmingham, AL	$3.0	60	22	1
71	79	Advanced Control Concepts Inc.	Pensacola, FL	$2.9v	380	18	1
72	78	IK Systems Inc.	Victor, NY	$2.9	300	16	1
73	70	Zadar Technology Inc.	Brunswick, OH	$2.7	3	22	2

v — verified by independent financial document   n/a — not available

Rank '00	'01	Company name	City, State	2000 Revenue (millions)	New Systems in 2000	FT Emp.	Business Locations
74	81	Texas Technical Services Inc.	Houston, TX	$2.6	n/a	n/a	1
75	86	Security & Investigative Support Services Inc	Jackson, MS	$2.5v	65	16	1
76		Minuteman Protection Sys., Inc.	Tewksbury, MA	$2.4	150	15	1
77	95	Asset Security Systems Inc.	Jupiter, FL	$2.4v	30	15	2
78	76	Secure Applications Inc.	Amherst, NH	$2.3	8	21	1
79		Commercial Instruments	Poughkeepsi, NY	$2.3	200	26	1
80	84	SCI Inc.	Albuquerque, NM	$2.3v	239	15	1
81	88	Earth Security Electronics Inc.	Glen Burnie, MD	$2.3v	48	7	1

v — verified by independent financial document   n/a — not available

At the Pollock, La. Prison site, Simpson Security provided the integrated security system for both the maximum security prison and the minimum security camp located next to it. Simpson set up a factory demonstration trailer a year in advance to ensure all the technologies would work together.

Simpson Security: U.S. Federal Prison

Simpson Security Systems, Inc., Alexandria, La. (Rank: 68) just completed a project at the United States Federal Prison in Pollack, La. The project involved both a maximum security prison and a minimum security camp, explains Keith Simpson, president/CEO, Simpson Security.

Systems integrated included: PABX telephone system, exterior fiber, MATV, CCTV, fire alarm, perimeter security, intercom, door controls, guard tower Intercom, inmate telephone system, general paging, and three LAN networks. All the systems were integrated utilizing a fiber optic site distribution system, integrated into a large 28 Remote I/O PLC system serving 25 graphic control panels with full UPS back up. Forty-two 7'-0" racks housed all equipment and the entire system was programmed using custom made software and the PLC network specified redundant operations for all functions. The spec required Simpson to demonstrate in advance that the systems would work together. "We had a full factory demonstration trailer set up on site," Simpson says. "We had to put the equipment together a year in advance and show it all works." Total Project Revenue: $4.5 million

Rank '00	'01	Company name	City, State	2000 Revenue (millions)	New Systems in 2000	FT Emp.	Business Locations
82	90	Key-Rite Security Lock and Safe Inc.	Denver, CO	$2.2	30	15	1
83		Dallmann Systems	Jeffersonville, IN	$2.2v	75	22	1
84		Dowley, Inc.	Oklahoma City, OK	$2.1v	30	16	1
85		FPS Inc.	Knoxville, TN	$2.0v	196	25	1
86		D.L.S. Ventures, LLC	Houston, TX	$2.0v	120	22	2
87	83	Securitronics Co. Inc.	Syracuse, NY	$1.9	25	14	2
88	73	Cam-Dex Security Corp.	Kansas City, KS	$1.9	6	25	2
89	94	CHS Inc.	Farmingdale, NY	$1.9	60	34	1
90	93	Life Safety Engineered Sys. Inc.	Buffalo, NY	$1.7v	120	14	2
91	82	D/A Mid-South Inc.	Houston, TX	$1.7	20	14	1
92	87	White & Associates Electronics Inc.	Lexington, KY	$1.7	80	17	1
93	97	Cam-Tek Systems Inc.	Mechanicsburg, PA	$1.6v	30	3	1
94	98	Advance Technology Inc.	Scarborough, ME	$1.6v	30	16	1
95	85	AVS Integrated Systems Inc.	Scottsdale, AZ	$1.5	16	10	1
96		Advanced Video Surveillance Inc.	Fairfield, NJ	$1.2	150	8	2
97	92	Interactive Controls Inc.	Houston, TX	$1.2v	42	10	1
98	96	Eales Electronics Corp.	Oklahoma City, OK	$1.2v	100	11	1
99	99	Electronic Sales Co. Inc	Gainesville, GA	$1.0v	144	12	2
100	100	PhotoScan Northwest Inc.	Missoula, MT	$1.0	8	10	2

v — verified by independent financial document   n/a — not available