

Top 25 Integrators by RMR

Rank by RMR	Company	Recurring Monthly Revenue, Dec. 31, 2020	2021 Rank
1	ADT	\$343,243,000	2
2	Convergint Technologies	\$23,378,416	1
3	Vector Security	\$18,345,682	4
4	Securitas Electronic Security	\$11,800,000 ^e	3
5	Guardian Protection	\$11,444,335	55
6	Alert 360	\$8,900,000	72
7	Kastle Systems International	\$7,338,313	14
8	Per Mar Security Services	\$3,280,556	18
9	AFA Protective Systems Inc.	\$3,056,000	11
10	Allied Universal Technology Services	\$2,468,000	5
11	Mountain Alarm	\$2,300,616	22
12	American Alarm & Communications	\$1,902,786	23
13	SSD Alarm	\$1,670,415	37
14	Doyle Security Systems Inc.	\$1,331,092	96
15	General Security Inc.	\$1,330,675	74
16	EMC Security	\$1,293,972	52
17	Vio Security LLC	\$1,193,000	32
18	Sonitrol Pacific	\$1,185,192	73
19	Kimberlite-Sonitrol	\$1,113,841	79
20	New York Security Solutions	\$1,100,000	78
21	CTSI	\$1,059,000	26
22	Security Equipment Inc.	\$1,027,983	25
23	Sonitrol New England	\$1,023,768	61
24	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$1,009,876	65
25	Bates Security / Sonitrol of Lexington	\$810,106	44

e=SDM estimate

For the second year in a row, *SDM* ranks the Top 25 Systems Integrators by RMR. Increasingly integrators are seeking to create RMR from sources such as maintenance contracts, monitoring, managed services and more. Here are the top 25 Top Systems Integrators who reported their RMR for 2020.