Largest Project Winners

Company	Value of Largest Project	2013 Rank
G4S Technology LLC	$19,500,000	8
Kratos Public Safety & Security Solutions Inc.	$18,000,000	7
Johnson Controls Inc.	$14,000,000	6
Convergint Technologies LLC	$9,500,000	5
Schneider Electric	$6,500,000	9
Securityhunter Inc.	$5,615,711	26
Genesis Security Systems LLC	$5,400,000	34
Diebold Security	$5,300,000	3
Siemens Industry Inc.	$4,141,472	2
Advanced Electronic Solutions	$3,450,000	53
Advanced Cabling Systems	$3,200,000	48
Integrated Security Technologies	$2,837,063	42
Tri-Signal Integration Inc.	$2,800,000	15
Northland Control Systems Inc.	$2,500,000	30
Koorsen Security Technology	$2,500,000	41
Protection 1	$2,458,000	11
MidCo Inc.	$2,175,000	33
Minuteman Security Technologies, Inc.	$2,100,000	68
RFI Communications & Security Systems	$2,055,046	16
Mountain Alarm	$2,000,000	55
Midstate Security Company	$1,905,661	72
Unlimited Technology Inc.	$1,900,000	32
Securadyne Systems LLC	$1,800,000	18
ATCI Communications Inc.	$1,800,000	57
SDI	$1,756,150	37
Idesco Corporation	$1,600,000	39
Redrock Security & Cabling Inc.	$1,566,784	94
ArCom Systems Inc.	$1,563,712	61
SIGNET Electronic Systems Inc.	$1,550,000	23
Entech Sales & Service Inc.	$1,500,000	21
Simpson Security Systems Inc.	$1,450,000	104
Intertech Security	$1,400,000	31
CONTAVA Inc.	$1,360,300	44
Tech Systems Inc.	$1,318,773	17
Intelligent Access Systems	$1,300,000	35
SDT Inc.	$1,280,000	50
ACT	$1,269,458	46
VTI Security Integrators	$1,200,000	20
Allied Fire & Security	$1,200,000	29
GSI	$1,200,000	54
CTSI	$1,200,000	56
MSA Systems Integration	$1,100,000	113
Enterprise Security Inc.	$1,000,000	69
EO Integrated Systems Inc.	$980,000	97
Qualified Systems Contracting Inc.	$975,000	71
The Protection Bureau	$925,000	51
AFA Protective Systems Inc.	$920,000	14
PASS Security	$900,000	74
Security Equipment Inc.	$880,000	58
SFI Electronics LLC / Universal Protection Security Systems LP	$850,000	19
Firstline Security Systems Inc.	$840,000	70
NAVCO	$750,000	13
Ferndale Electric Systems Integration Division	$750,000	65
Sentry Communications & Security	$750,000	76
ASCC Inc.	$710,000	66
Access Control Consultants	$655,000	85
Sound Incorporated	$604,000	27
Electronic Security Systems	$600,000	95
Engineered Security Systems	$600,000	102
ARK Systems Inc.	$588,000	36
SecurAlarm Systems Inc.	$550,000	92
American Alarm & Communications	$548,888	52
Sonitrol New England	$540,483	84
Low Voltage Contractors Inc.	$517,000	38
Interface Security Systems Holdings Inc.	$500,000	28
APL Access & Security Inc.	$500,000	75
AVS Technology	$500,000	87
All Systems Designed Solutions Inc.	$461,046	124
Electronic Security Concepts LLC	$460,000	93
Per Mar Security Services	$451,540	82
Strategic Security Solutions	$433,028	115
ASG Security	$419,646	25
Sonitrol of Lexington / Bates Security	$390,855	89
Life Safety Engineered Systems Inc.	$388,000	73
Advanced Control Concepts Inc.	$369,081	79
Guardian Protection Services	$357,078	60
American Security Systems Inc.	$350,000	101
Habitec Security	$350,000	108
Security Integrations	$341,000	47
Advance Technology Inc.	$325,000	64
CGL Electronic Security Inc.	$320,000	80
Yarnell Security Systems	$300,000	110

These 82 companies reported having the highest-value security projects started in 2012. (Note: Projects below $300,000 are not ranked here.) Three of the top 10 companies did not report project sizes as requested by *SDM*.

Source: SDM Top Systems Integrators Report, July 2013

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