SDM 2013 Editorial Calendar

	ISSUE: Ad close date:	JANUARY Dec. 3, 2012	FEBRUARY Jan. 9, 2013	MARCH Feb. 8, 2013	APRIL March 8, 2013	MAY April 5, 2013	BUYER'S GUIDE April 19, 2013	
SDM 2013 EDITORIAL COVERAGE	<i>SDM</i> COVER STORIES & EXCLUSIVE REPORTS	2013 Industry Forecast & Market Trends Where the government funds are	SPECIAL REPORT: State of the Market: Video Surveillance	SPECIAL REPORT: State of the Market: Alarm Systems	SPECIAL REPORT: State of the Market: Access Control What End-Users Really Think about	SDM 100 Report: Rank by RMR SDIM 100 State of the Market	PUBLISHED IN JUNE 2013	
	VIDEO SURVEILLANCE	Video storage	Video management systems (VMS)	Video monitors Mobile / remote surveillance	Integrators IP cameras PSIM / situational awareness	Report: Fire Alarms Video for harsh environments Network products & solutions	Link Package for advertisers with a 1/2-page or larger ad	
	ACCESS CONTROL	Cloud access control	Security locks & door hardware	Visitor management Wireless access control	Access control: feature sets that sell	Parking /gate controls	 FREE Page in the Corporate Capabilities Section for all Full Page 	
	SECURITY, FIRE, Monitoring	Update on dealer programs	Outdoor & perimeter security	Asset & special device protection	Video monitoring	Fire alarm panels	Advertisers	
	RESIDENTIAL &	Cutting-edge security/automation platforms	Residential video	Lighting and shade controls	Energy management	PERS & aging- in-place solutions	✓ FREE Boldface Type through- out the Buyer's Guide	
	SUPPLEMENTS, SPECIAL ISSUES	SDM Monitoring TODAY Annual Supplement (Ad Space Closes Nov. 30th, 2012)			ISC West <i>Show Daily</i> & <i>Show Daily</i> eNewsletter		✓ FREE Web link on <i>SDM</i> Buyer's Guide Online	
	EXCLUSIVELY ON SDMMAG.COM	Top 7 Technologies to Watch	Racks & furniture	Productivity apps for technicians	Special 'Green' Report: Sustainability in the Security Industry	Sales management software	✓ FREE Listing in the BRAND	
	SOLUTIONS BY SECTOR with Security		EDUCATION University/College Campuses, K-12		¢	Retail, Convenience Stores, Banks, Gas Stations	index 🗸 Additional Ad	
	FREE VALUE ADD BOI	NUSES • FREE	E VALUE ADD B	ONUSES • FRE	E VALUE ADD B	ONUSES	Pages at only \$500 each!	
SHOW BONUS DISTRIBUTION		Barnes Buchanan Conference West Palm Beach, FL		ISC West Las Vegas, NV	PSA-TEC Westminster, CO Expo Seguridad Mexico City, Mexico	NFPA Chicago, IL	SDM	
FREE ADVERTISER BONUSES		FREE 2,500-name HTML eBlast FREE 1/2-Page Corporate Profile	FREE Whitepaper on SDMmag.com and promoted in SDM eNews FREE ISC West Pre-Show Exhibitor Print and eProduct Showcases	FREE Video on SDMTV	\$1,500 Webinar Credit (or add <i>Security's</i> Webinar audience for FREE)	FREE <i>SDM</i> 100 Database subscriber mailing list	New transit	
BON	IUS OPPORTUNITIES	ISC West show supple	E PLAY! Get a FREE 4/c ment when you advertiso ssue (3 pages or more in	e full pages or larger	Show Daily			

2013 Editorial Calendar SDM

JUNE JULY		AUGUST SEPTEMBER		OCTOBER	NOVEMBER	DECEMBER
May 7, 2013	June 7, 2013	July 9, 2013	Aug. 9, 2013	Sept. 6, 2013	0ct. 8, 2013	Nov. 6, 2013
Distributors: How to Maximize the Partnership <i>SDM</i> 100 Brand Analysis	Top Systems Integrators Report	Why Central Stations Are at the Center of the Universe	Guide to the Cloud for Security Integrators <i>Where the compliance</i>	<i>SDM</i> Systems Integrator of the Year	SPECIAL REPORT: The State of Video Monitoring <i>Helping clients reduce</i>	SDM Dealer of the Year Best Companies to
	Systems Integrators	EXCLUSIVE: Central Station Excellence Awards	funding is	systems integrator of the year 2013	guard tour costs	Work for in the Security Channel
DVRs & NVRs	Video analytics Optimizing your clients' retail businesses License plate recognition	Cloud video storage	Low light & bright light surveillance Wireless video	Video transmission products & power management	Perimeter video applications	Megapixel and HD video
Readers & keypads	Entry controls	Enterprise access control solutions	Biometric systems Physical/logical access control	Latest in card technologies	Access control for harsh environments	Security locks & door hardware
Alarm transmission products	Wire and cable, power supplies	Fire alarm notification appliances	Intrusion alarm panels	Smoke and CO detectors	Central station alarm verification	Mass notification/ emergency communications
Mobile apps/remote security management	The smart home outdoors	SPECIAL REPORT: 9 Ways to Make Money With Smart Home Technologies	Best user interfaces	Residential access control	Audio systems, intercoms	Home networks
		2013 Guide to MONITORING SERVICES		2013 Guide to DISTRIBUTORS		
Tools & testers	Video compression	Hosted/managed access control	PERS & aging-in-place solutions	Fleets	Central station automation	Mergers & acquisitions, financing
	CRITICAL INFRASTRUCTURE, UTILITIES		GOVERNMENT - Federal, State, Local		HEALTHCARE - Hospitals, Medical Centers	
FRE	EE VALUE ADD BO			JSES • FREE VAI	LUE ADD BONUSI	ES
<i>SDM</i> 100 Gala at ESX Electronic Security Expo Nashville, TN	NCS ⁴ Sports Security & Safety Conference	SecurityXchange Park City, UT	ASIS Chicago, IL CEDIA Denver, CO	ISC East New York, NY Securing New Ground New York, NY		
FREE eProduct Showcase FREE Sponsored Tweet to all <i>SDM</i> Followers	FREE Sponsored Note on SDM's Facebook page SDM Top Systems Integrators Database subscriber mailing list	\$1,500 Webinar Credit	\$500 Today's Systems Integrator eNews Advertising Credit	FREE ISC East Exhibitor Print and eProduct Showcases	SPECIAL NEW TECHNOLOGY SHOWCASE: FREE 1/2-page Featured Product in print plus FREE motion/animation or video in the Digital Edition	FREE Mobile Tag Showcase Item \$500 Advertising Credit for BOTH <i>SDM</i> eNews and <i>TSI</i> eNews in Q1 2014
		ASIS SHOW DOUBLE PLAY! Get a FREE Profile or Ad in our ASIS show supplement when you advertise two or more full pages in our August & September issues.				