## Purchase Forecast: How Spending on Equipment Will Change in 2013

Dealers and integrators were asked: For each of the following types of equipment your company currently purchases, please indicate how you expect your level of spending in 2013 will compare with 2012?

Mean Video surveillance/CCTV -7% -3% 28% 37% 26% 4.76 Monitoring (Internet, RF, cellular, etc.) -6% -1% 38% 36% 20% 4.66 22% IP-network-based video equipment -6% -3% 33% 35% 4.63 18% DVRs. NVRs -8% -6% 29% 40% 4.56 16% 40% Video storage/servers -6% -4% 33% 4.5 -6% -4% 40% 39% 11% 4.45 Intrusion alarm systems 50% 23% 17% 4.42 Fire protection -8% -1% Cloud based services -9% -3% 50% 27% 11% 4.29 11% Access control -9% -4% 48% 28% 4.27 25% 10% 55% 4.27 Perimeter and outdoor security -7% -3% 24% 8% -6% -3% 60% 4.24 Intercom/entry control 12% -8% -5% 21% 4.21 Integrated systems (non-residential) 18% 10% -8% -4% 59% Video analytics 4.17 54% 20% 10% 4.13 Home automation/energy management -10% -7% Home networks/stuctured wiring -9% -12% 53% 18% 8% 4.01 4% ID cards/printers -9% -8% 61% 18% 3.96 5% -10% -5% 69% 3.92 **Biometrics** 58% 14% 5% Home entertainment/sound systems -15% -8% 3.81 Poor Fair Good Very Good Excellent