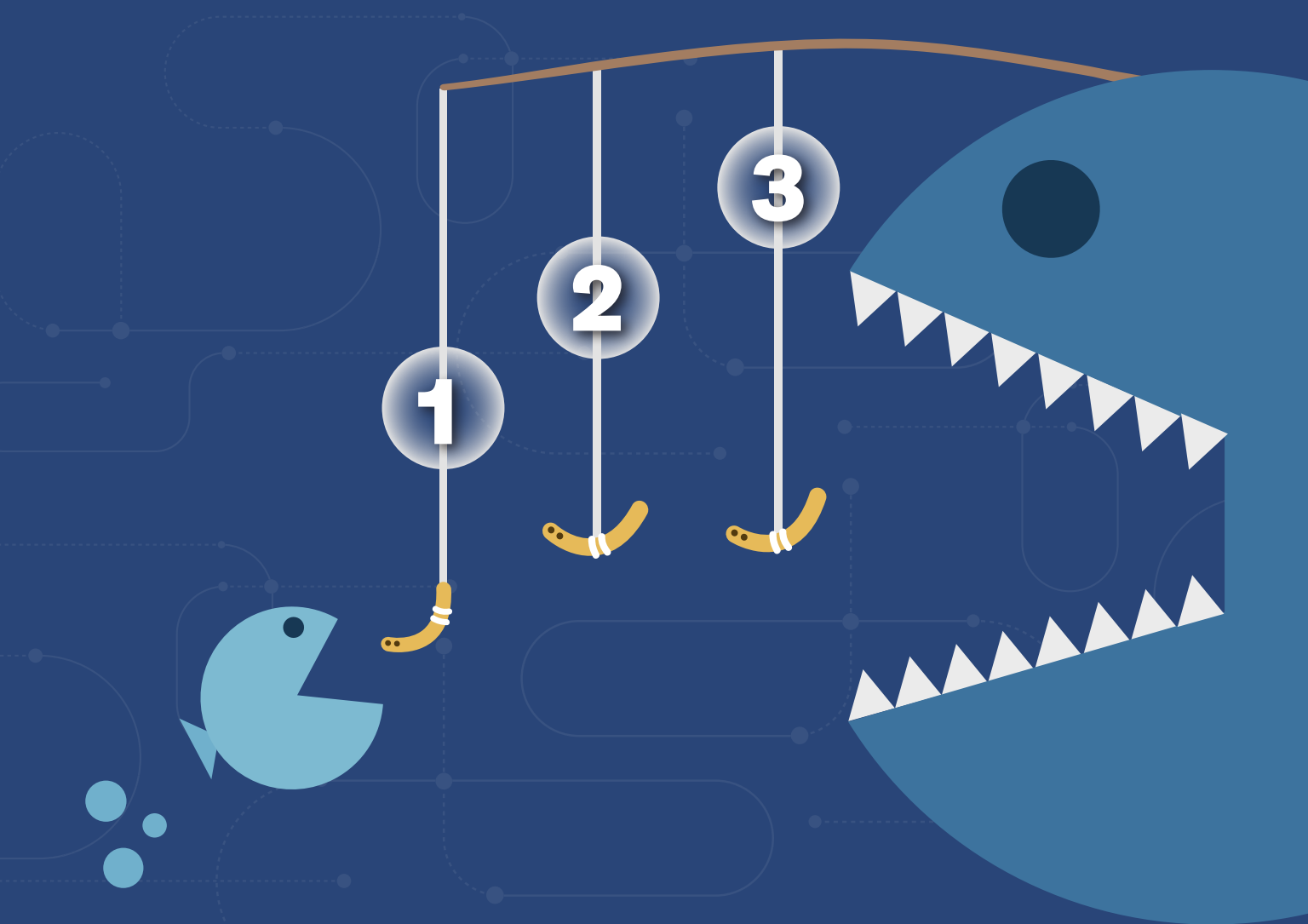


3 COMMON PITFALLS IN THE PHYSICAL SECURITY INDUSTRY



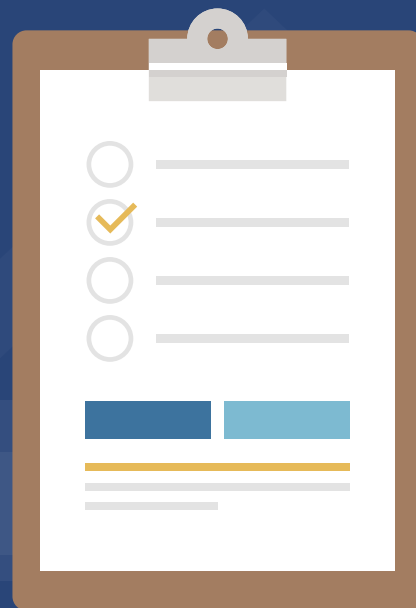
“I understand my bandwidth requirements completely.”

Veteran analog integrators often severely underestimate the bandwidth before installation. Don't dismiss the bandwidth required by your installation, merely knowing the total camera count and required days on hand is not sufficient to gauge the bandwidth requirements for any given installation.



“I have all the information I need to size this solution properly.”

Incomplete or insufficient site surveys lead to long delays in quoting and or over estimation that can result in bid loss. Do the groundwork and find out the details on; FPS, scene activity, CODEC implementation and quality.



“My implementation calculator says I need 100TB.”

Online calculation tools combined with over estimating head room leads to excessively bloated specifications. Careful examination of the site requirements can reveal that storage capacity can often be reduced to half or much as 75% of the original estimate. Failure to consider the “reality of life” such as how much of the scene will see any actual change is.



**DON'T FALL PREY TO SECURITY PITFALLS,
SENECA IS HERE TO GUIDE YOUR THROUGH THE PROCESS.
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