

SDM's
TOP
Systems
Integrators

The 1999 Top Systems Integrators Report

Rank 1999	Company City, State	Gross Revenue 1998 (\$ millions)	New Systems Completed	Full-time employees	Branch offices	Notes
1	ADT Security Services Inc., Federal Systems Div. Alexandria, Va.	210.0	10,000	120	Philadelphia, Pittsburgh, Pa.; Baltimore; Atlanta; Chicago; Los Angeles; San Francisco; Dallas; Rutherford, N.J.; New York; Deerfield Beach, Fla.; Boston; Seattle; Denver; Cleveland, Ohio	Total 1998 revenue for ADT was \$1.3 billion. Number of employees represents only those that report directly to the Federal Systems Div. It may include thousands of other ADT technicians that also service Federal Systems Div. customers.
2	Security Technologies Group Inc. Plantation, Fla.	110.0	n/a	600	Divisional locations: Wood Dale, Ill.; Gaithersburg, Md.; Dallas; Hayward, Calif.; Marietta, Ga.; Edison, N.J.	Installing 400-camera, 400-reader integrated system with command center at Sprint's 22-building campus.
3	Mosler Inc. Hamilton, Ohio	86.0	3,500	2,300		Mosler was awarded a \$10 million contract in integrated security systems, including installation and service, for the Port Authority of New York & New Jersey.
4	Pinkerton Systems Integration Walnut Creek, Calif.	72.3	n/a	565	Ariz.; Calif.; Ga.; Ind.; Ky.; La.; Mass.; Miss.; N.Y.; N.C.; Ohio; Ore.; Texas; Wash.	Pinkerton's was acquired by Securitas.
5	Kastle Systems Arlington, Va.	47.0	3,000	350	New York; Houston, Texas; Chicago; Dallas; Philadelphia; Los Angeles; Washington, D.C.; Sydney, Australia	
6	MSI Security Systems Inc. Kearny, N.J.	31.0	150	35	Spartenburg, S.C.	Awarded the job of installing an integrated security system at the new Rose Building of the American Museum of Natural History in New York City to be opened at 12:01 a.m. on Jan. 1, 2000.
7	CompuDyne Corp. Hanover, Md.	31.0 ^v	n/a	475	Gaithersburg, Md.; Montgomery, Ala.; Raleigh, N.C.; Phoenix, Tucson, Ariz.; Livermore, Calif.; Lake Oswego, Calif.; Boulder, Colo.	First time listing
8	NAVCO Security Systems Anaheim, Calif.	27.0	2,026	160	Hayward, Calif.; Seattle; Phoenix, Ariz.; Honolulu; Dallas; New Orleans; Omaha; Atlanta; Charlotte, N.C.; Washington D.C.; Columbus, Ohio; S. Windsor, Conn.; Syracuse, N.Y.; New Jersey	

n/a — not available v — verified by independent financial document