

Top Companies Ranked by Non-Residential Installation Revenue

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
1	G4S Secure Integration LLC	\$184,816,686	2,041	23
2	Vector Security Inc.	\$70,354,880	6,400	4
3	Allied Universal Security Systems	\$44,000,000	1,768	56
4	AFA Protective Systems Inc.	\$32,600,000	7,788	19
5	Per Mar Security Services	\$25,495,579	1,703	22
6	Bay Alarm Company	\$23,750,887	13,709	6
7	Mountain Alarm	\$22,000,000	500	25
8	DynaFire Inc.	\$17,015,957	925	45
9	American Alarm & Communications	\$16,167,798	4,001	24
10	Security Equipment Inc.	\$15,127,290	385	41
11	The Protection Bureau	\$13,800,260	784	64
12	FE Moran Security Solutions	\$12,963,510	3,075	33
13	ADS Security L.P.	\$12,567,359	33,338	15
14	PASS Security	\$11,716,000	600	98
15	JSC Systems Inc.	\$11,000,000	216	99
16	EPS Security	\$10,216,000	na	26
17	Select Security	\$10,000,000	3,672	20
18	A+ Technology & Security Solutions Inc.	\$9,800,000	163	88
19	Alarm Detection Systems Inc.	\$9,670,259	5,112	17
20	Koorsen Fire & Security	\$8,003,800	1,322	66
21	Guardian Protection Services	\$7,741,024	3,198	5
22	Scarsdale Security Systems Inc.	\$7,718,052	2,301	62
23	Ackerman Security Systems	\$7,049,000	899	14
24	Advanced Electronic Solutions	\$7,000,000	312	83
25	Sonitrol of Buffalo, Rochester, Toronto	\$6,539,910	515	51
26	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$6,368,854	973	39
27	Briscoe Protective	\$6,025,823	210	28
28	Sonitrol New England	\$5,845,208	1,103	35
29	Bates Security / Sonitrol of Lexington	\$5,665,362	948	48
30	Custom Alarm	\$5,613,221	749	81
31	Detection Systems and Engineering Company	\$5,000,000	60	96
32	Fleenor Security Systems	\$4,733,725	991	82
33	EMC Security	\$4,500,472	682	32
34	Sonitrol Pacific	\$4,165,872	475	34
35	Sonitrol Great Lakes	\$3,971,386	1,538	54
36	Kimberlite Corp.	\$3,850,000	31	38

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
37	Moon Security Services Inc.	\$3,750,000	250	80
38	Atronic Alarms Inc.	\$3,341,650	852	59
39	Washington Alarm Inc.	\$2,948,531	na	69
40	Doyle Security Systems Inc.	\$2,811,740	478	40
41	Priority One Security Inc.	\$2,800,000	700	36
42	Habitec Security	\$2,700,000	1,000	52
43	Sonitrol SW Ohio	\$2,627,928	544	55
44	Electronix Systems Central Station Alarms Inc.	\$2,617,214	595	61
45	Sonitrol Security Services Inc.	\$2,525,206	489	75
46	Advanced Security Systems	\$2,358,896	901	76
47	Valley Alarm	\$2,304,816	379	68
48	Matson Alarm Co. Inc.	\$2,190,707	1,012	43
49	Interface Security Systems Holdings Inc.	\$2,051,457	36,549	7
50	Sonitrol Security Systems of the Triangle	\$1,965,000	450	90
51	Custom Security Systems Inc.	\$1,937,223	417	42
52	Acadiana Security Plus	\$1,678,117	372	58
53	All Guard Alarm Systems Inc.	\$1,625,860	440	47
54	Key Security Designs Corporation	\$1,586,866	29	100
55	Secure Pacific Corporation	\$1,530,000	350	73
56	Titan Alarm Inc.	\$1,510,000	912	93
57	Amherst Alarm Inc.	\$1,400,000	165	65
58	Supreme Security Systems Inc.	\$1,368,805	479	53
59	Sonitrol of Evansville Inc.	\$1,329,184	235	92
60	Gillmore Security Systems Inc.	\$1,300,000	na	60
61	NVMC Solutions	\$1,188,286	94	78
62	Beacon Protection	\$1,002,282	1,171	70
63	Security Systems of America	\$900,000	547	72
64	LOUD Security Systems Inc.	\$832,702	302	91
65	Alert Protective Services	\$809,500	351	79
66	Owen Security Solutions Inc.	\$801,000	109	89
67	Crime Prevention Security Systems LLC	\$769,317	125	67
68	Hoffman Security	\$617,690	189	74
69	My Alarm Center / Alarm Capital Alliance	\$555,500	1,317	12
70	Advent Security Corporation	\$551,779	86	87
71	Allstate Security Ind.	\$400,000	438	84
72	Pacific Alarm Systems Inc.	\$346,465	208	94

SDM 100 companies are ranked here by the amount of their sales/installation revenue from non-residential projects. Note that some larger companies and those that are very active in the non-residential market are not ranked because such detailed information was not publicly available or they did not report it to SDM. Companies that reported less than \$300,000 in sales/installation revenue are not included in this ranking.