

SDM100											
RANK 2019	RANK 2018	COMPANY/ HEADQUARTERS	RECURRING MONTHLY REVENUE, DEC. 31, 2018	RMR COMPARED WITH DEC. 31, 2017 (%)	SUBSCRIBERS	SALES REVENUE, RESI INSTALLS, 2018	SALES REVENUE, NON-RESI INSTALLS, 2018	GROSS REVENUE, 2018	FULL-TIME EMPLOYEES	NUMBER OF LOCATIONS	
1	1	ADT Boca Raton, Fla.	\$347,000,000	3.43%	7,200,000	na	na	\$4,581,673,000	19,000	200	
2	2	Vivint Inc. Provo, Utah	\$88,300,000	17.11%	1,444,822	na	na	\$1,050,000,000	5,977	120	
3	3	Brinks Home Security Farmers Branch, Texas	\$41,738,940 ^e	-2.98%	922,000	na	na	\$540,000,000 ^e	1,200 ^e	na	
4	4	Vector Security Inc. Warrendale, Pa.	\$15,349,055	-3.34%	276,767	\$7,427,991	\$70,354,880	\$302,429,918	1,172	33	
5	5	Guardian Protection Services Warrendale, Pa.	\$12,720,625	-8.17%	296,311	\$34,492,244	\$7,741,024	\$214,831,509	1,035	16	
6	6	Bay Alarm Company Concord, Calif.	\$11,948,866	6.62%	148,635	\$3,906,119	\$23,750,887	\$173,585,030	1,008	18	
7	7	Interface Security Systems Holdings Inc. Earth City, Mo.	\$11,554,037	3.16%	70,705	\$322,283	\$2,051,457	\$163,119,858	617	12	
8	8	Safe Home Security Inc. / Security Systems Inc. Middletown, Conn.	\$9,280,341	4.11%	220,796	\$140,000	\$71,000	\$83,985,010	335	1	
9	10	CPI Security Systems Inc. Charlotte, N.C.	\$9,025,000	10.06%	187,000	na	na	\$121,300,000	700	11	
10	9	Central Security Group Inc. Tulsa, Okla.	\$8,907,313	6.05%	221,371	na	na	\$109,279,327	588	19	
11	11	Securitas Electronic Security Uniontown, Ohio	\$8,400,000	5.00%	na	na	na	\$458,000,000	1,400	30	
12	12	My Alarm Center /Alarm Capital Alliance Newtown Square, Pa.	\$7,926,234	3.19%	181,998	\$3,147,832	\$555,500	\$96,481,462	525	10	
13	14	Kastle Systems International Falls Church, Va.	\$6,074,000	8.46%	7,660	na	na	\$107,000,000	545	13	
14	18	Ackerman Security Systems Norcross, Ga.	\$4,522,762	4.31%	143,023	\$1,600,115	\$7,049,000	\$65,847,107	245	5	
15	19	ADS Security L.P. Nashville, Tenn.	\$4,054,147	16.24%	108,869	\$4,531,088	\$12,567,359	\$64,021,173	480	25	
16	20	Electric Guard Dog Columbia, S.C.	\$3,734,536	14.39%	3,993	na	na	\$42,584,796	133	1	
17	21	Alarm Detection Systems Inc. Aurora, Ill.	\$3,081,044	2.61%	36,522	\$876,930	\$9,670,259	\$49,463,746	328	5	
18	22	NorthStar Alarm Services LLC Orem, Utah	\$3,065,631	14.28%	58,108	\$614,246	\$0	\$35,557,500	156	1	
19	23	AFA Protective Systems Inc. Syosset, N.Y.	\$2,956,000	10.79%	28,929	\$200,000	\$32,600,000	\$77,587,000	372	16	
20	26	Select Security Lancaster, Pa.	\$2,740,200	28.16%	63,085	\$0	\$10,000,000	\$43,837,459	356	21	
21	24	SafeTouch Jacksonville, Fla.	\$2,570,848	4.46%	73,682	na	na	\$34,500,000	221	5	
22	25	Per Mar Security Services Davenport, Iowa	\$2,498,652	12.93%	42,088	\$1,179,881	\$25,495,579	\$60,175,252	330	18	
23		G4S Secure Integration LLC Omaha, Neb.	\$2,009,420	13.08%	420	\$0	\$184,816,686	\$198,807,310	634	20	
24	27	American Alarm & Communications Arlington, Mass.	\$1,697,244	2.57%	26,025	\$1,821,583	\$16,167,798	\$44,220,247	237	6	
25	28	Mountain Alarm Ogden, Utah	\$1,578,088	6.08%	43,521	\$1,029,000	\$22,000,000	\$47,024,688	244	11	
26	29	EPS Security Grand Rapids, Mich.	\$1,543,328	12.14%	21,617	\$1,030,000	\$10,216,000	\$30,208,309	223	5	
27	30	SSD Alarm Anaheim, Calif.	\$1,405,143	8.30%	na	na	na	\$26,759,211	220	10	
28	35	Briscoe Protective Garden City, N.Y.	\$1,318,964	24.26%	26,522	\$2,008,608	\$6,025,823	\$20,004,125	133	4	
29	31	General Security Inc. Plainview, N.Y.	\$1,310,000	0.34%	52,275	na	na	\$20,400,000	146	8	
30	32	GHS Interactive Security LLC Woodland Hills, Calif.	\$1,300,820	13.45%	25,814	\$2,279,239	\$76,518	\$17,773,429	97	6	
31	44	AMP Smart LLC American Fork, Utah	\$1,261,000	39.18%	21,275	na	na	\$15,757,000	113	1	
32	33	EMC Security Suwanee, Ga.	\$1,200,943	7.61%	55,461	\$3,030,824	\$4,500,472	\$22,703,326	116	1	
33	34	FE Moran Security Solutions Champaign, Ill.	\$1,104,795	0.49%	23,809	\$459,000	\$12,963,510	\$29,274,708	153	6	
34	36	Sonitrol Pacific Portland, Ore.	\$1,077,231	4.66%	4,184	\$31,667	\$4,165,872	\$17,715,074	103	5	
35	39	Sonitrol New England Rocky Hill, Conn.	\$1,047,666	7.27%	26,891	\$90,035	\$5,845,208	\$19,929,833	108	6	
36	42	Priority One Security Inc. Greenville, S.C.	\$1,046,751	13.69%	20,202	\$546,987	\$2,800,000	\$22,500,000	158	6	
37	37	Security Force Inc. Raleigh, N.C.	\$1,009,679	-1.72%	22,917	\$204,905	\$44,318	\$8,429,189	42	1	
38	38	Kimberlite Corp. Fresno, Calif.	\$1,002,765	0.08%	5,613	\$8,000	\$3,850,000	\$16,691,648	111	8	
39	40	Sonitrol of Sacramento & Orange County, Cybex Security Solutions Roseville, Calif.	\$981,723	5.09%	5,197	\$5,000	\$6,368,854	\$18,430,942	49	2	
40	41	Doyle Security Systems Inc. Rochester, N.Y.	\$950,452	2.86%	22,490	\$820,000	\$2,811,740	\$15,797,198	102	5	
41	43	Security Equipment Inc. Omaha, Neb.	\$929,647	1.67%	16,025	\$691,684	\$15,127,290	\$29,058,515	165	5	
42	45	Custom Security Systems Inc. Baton Rouge, La.	\$770,878	1.58%	25,148	\$1,402,817	\$1,937,223	\$13,342,155	89	1	
43	47	Matson Alarm Co. Inc. Fresno, Calif.	\$735,888	2.87%	22,797	\$527,503	\$2,190,707	\$12,428,892	84	5	
44		Star Asset Security Orlando, Fla.	\$700,000	0.00%	418	na	na	\$35,500,000	158	10	
45	49	DynaFire Inc. Casselberry, Fla.	\$697,357	5.66%	6,380	\$850	\$17,015,957	\$32,162,602	253	6	
46	80	Sentry Alarm Systems Monterey, Calif.	\$675,672	112.19%	7,852	\$6,137	\$29,576	\$6,680,000	37	4	
47	46	All Guard Alarm Systems Inc. Livermore, Calif.	\$658,108	-9.94%	14,507	\$426,143	\$1,625,860	\$11,052,158	61	3	
48	54	Bates Security/ Sonitrol of Lexington Lexington, Ky.	\$640,941	12.89%	10,662	\$630,382	\$5,665,362	\$15,588,285	85	3	
49	50	Post Alarm Systems Arcadia, Calif.	\$625,000	1.58%	na	na	na	\$11,800,000	130	2	
50	51	Redwire LLC Tallahassee, Fla.	\$595,211	2.20%	5,831	\$150,000	\$0	\$10,559,724	69	5	
51	55	Sonitrol of Buffalo, Rochester, Toronto Buffalo, N.Y.	\$594,163	9.34%	5,327	\$87,500	\$6,539,910	\$14,031,436	81	3	
52	53	Habitec Security Holland, Ohio	\$584,405	2.20%	na	\$500,000	\$2,700,000	\$10,864,000	80	3	
53	52	Supreme Security Systems Inc. Union, N.J.	\$566,470	-1.27%	6,822	\$322,827	\$1,368,805	\$9,092,358	67	1	
54	58	Sonitrol Great Lakes Grand Blanc, Mich.	\$544,505	3.98%	8,056	\$52,783	\$3,971,386	\$11,398,747	68	3	
55	56	Sonitrol SW Ohio Mason, Ohio	\$544,261	5.47%	4,024	\$219,000	\$2,627,928	\$10,790,191	63	2	
56	60	Allied Universal Security Systems Santa Ana, Calif.	\$541,745	6.32%	4,343	\$0	\$44,000,000	\$54,850,499	291	12	
57	59	A-Com Protection Services Inc. Columbus, Ga.	\$536,084	2.93%	15,702	na	na	\$10,017,512	70	4	
58	62	Acadiana Security Plus Broussard, La.	\$520,893	4.11%	14,562	\$1,289,144	\$1,678,117	\$9,996,443	75	1	
59	70	Atronic Alarms Inc. Lenexa, Kan.	\$464,809	14.83%	10,266	\$1,926,979	\$3,341,650	\$12,917,618	94	3	
60	67	Gillmore Security Systems Inc. Cleveland, Ohio	\$461,568	5.55%	na	\$1,600,000	\$1,300,000	\$8,727,651	52	1	
61	66	Electronix Systems Central Station Alarms Inc. Huntington Station, N.Y.	\$446,975	1.57%	22,415	\$156,215	\$2,617,214	\$9,689,728	74	1	
62	69	Scarsdale Security Systems Inc. Scarsdale, N.Y.	\$446,854	7.46%	9,734	\$437,873	\$7,718,052	\$13,944,062	93	2	
63	71	Richmond Alarm Company Midlothian, Va.	\$446,834	14.85%	na	na	na	\$9,350,000	na	3	
64	68	The Protection Bureau Exton, Pa.	\$445,000	3.22%	7,813	\$89,978	\$13,800,260	\$18,500,000	88	4	
65	75	Amherst Alarm Inc. Amherst, N.Y.	\$426,870	28.08%	38,147	\$950,000	\$1,400,000	\$8,249,841	82	1	
66	48	Koorsen Fire & Security Indianapolis, Ind.	\$416,608	-20.05%	14,134	\$206,100	\$8,003,800	\$134,781,100	1,016	24	
67	63	Crime Prevention Security Systems LLC Gainesville, Fla.	\$414,588	-8.95%	11,796	\$2,766,368	\$769,317	\$9,373,346	67	3	
68	72	Valley Alarm Sun Valley, Calif.	\$408,233	13.07%	11,354	\$111,326	\$2,304,816	\$7,350,954	34	2	
69		Washington Alarm Inc. Seattle, Wash.	\$407,305	0.74%	na	\$174,209	\$2,948,531	\$8,884,067	57	2	
70	79	Beacon Protection Totowa, N.J.	\$384,369	20.86%	7,138	\$282,775	\$1,002,282	\$5,869,108	45	2	
71	76	NCA Nashville, Tenn.	\$364,666	9.84%	23,021	\$1,552,470	\$100,000	\$6,344,356	25	1	
72	73	Security Systems of America Pittsburgh, Pa.	\$357,623	1.72%	11,676	\$0	\$900,000	\$7,099,180	59	3	
73	74	Secure Pacific Corporation Portland, Ore.	\$351,229	4.70%	6,865	\$62,000	\$1,530,000	\$6,423,044	34	6	
74	81	Hoffman Security Atwater, Calif.	\$337,127	11.07%	6,184	\$27,563	\$617,690	\$5,158,839	49	2	
75	78	Sonitrol Security Services Inc. Charlotte, N.C.	\$329,022	2.92%	3,801	\$38,763	\$2,525,206	\$7,127,036	54	2	
76	82	Advanced Security Systems Eureka, Calif.	\$328,842	8.85%	9,096	\$496,904	\$2,358,896	\$8,605,032	48	3	
77		Sound Incorporated Naperville, Ill.	\$316,667	5.56%	2,486	na	na	\$23,200,000	112	1	
78		NVMC Solutions Marietta, Ga.	\$304,348	48.79%	273	\$0	\$1,188,286	\$4,042,675	36	3	
79	85	Alert Protective Services Chicago, Ill.	\$299,923	11.17%	8,757	\$539,646	\$809,500	\$5,175,994	29	1	
80	83	Moon Security Services Inc. Pasco, Wash.	\$294,258	2.50%	9,673	\$500,000	\$3,750,000	\$9,900,000	89	3	
81	84	Custom Alarm Rochester, Minn.	\$286,223	5.29%	4,319	\$371,137	\$5,613,221	\$9,689,916	65	1	
82	91	Fleenor Security Systems Johnson City, Tenn.	\$285,183	18.26%	7,613	\$937,750	\$4,733,725	\$8,577,208	67	2	
83	86	Advanced Electronic Solutions College Point, N.Y.	\$280,205	4.14%	664	\$0	\$7,000,000	\$24,750,200	88	3	
84	89	Allstate Security Ind. Amarillo, Texas	\$274,446	10.51%	6,243	\$300,000	\$400,000	\$4,434,548	89	1	
85	90	Trinity Wiring & Security Solutions Manassas, Va.	\$272,356	12.50%	6,383	na	na	\$8,983,260	61	1	
86	87	Yarnall Security Systems Lancaster, Pa.	\$270,000	2.66%	8,077	na	na	\$6,079,000	47	1	
87	88	Advent Security Corporation Oreland, Pa.	\$261,333	0.09%	6,826	\$403,495	\$551,779	\$4,233,493	33	1	
88		A+ Technology & Security Solutions Inc. Bay Shore, N.Y.	\$259,958	19.80%	498	\$0	\$9,800,000	\$31,194,990	96	2	
89	94	Owen Security Solutions Inc. Calhoun, Ga.	\$253,209	9.41%	7,203	\$464,454	\$801,000	\$4,737,514	42	4	
90	96	Sonitrol Security Systems of the Triangle Raleigh, N.C.	\$250,243	9.36%	1,628	\$10,000	\$1,965,000	\$5,358,620	31	2	
91	95	LOUD Security Systems Inc. Kennesaw, Ga.	\$245,968	6.02%	8,394	\$709,488	\$832,702	\$5,943,397	46	1	
92	93	Sonitrol of Evansville Inc. Evansville, Ind.	\$238,993	2.16%	3,295	\$23,350	\$1,329,184	\$4,349,180	34	1	
93	97	Titan Alarm Inc. Phoenix, Ariz.	\$234,944	9.98%	3,971	\$850,000	\$1,510,000	\$5,610,184	48	2	
94	92	Pacific Alarm Systems Inc. Culver City, Calif.	\$230,072	-3.89%	3,386	\$38,744	\$346,465	\$3,799,940	32	1	
95		Fortress Security Arlington, Texas	\$180,941	28.99%	2,885	na	na	\$3,320,100	43	2	
96		Detection Systems and Engineering Company Troy, Mich.	\$170,000	100.00%	535	\$0	\$5,000,000	\$5,479,139	31	1	
97		Vortex 1 Security Jupiter, Fla.	\$168,842	24.07%	4,314	\$474,288	\$278,551	\$2,509,464	23	2	
98	100	PASS Security Fairview Heights, Ill.	\$164,768	5.32%	na	\$150,000	\$11,716,000	\$15,288,530	51	1	
99		JSC Systems Inc. Jacksonville, Fla.									

Rank by Total Annual Revenue

RANK BY TOTAL REVENUE	COMPANY	TOTAL ANNUAL GROSS REVENUE, 2018	SDM 100 RANK
1	ADT	\$4,581,673,000	1
2	Vivint Inc.	\$1,050,000,000	2
3	Brinks Home Security	\$540,000,000 ^e	3
4	Securitas Electronic Security	\$458,000,000	11
5	Vector Security Inc.	\$302,429,918	4
6	Guardian Protection Services	\$214,831,509	5
7	G4S Secure Integration LLC	\$198,807,310	23
8	Bay Alarm Company	\$173,585,030	6
9	Interface Security Systems Holdings Inc.	\$163,119,858	7
10	Koorsen Fire & Security	\$134,781,100	66
11	CPI Security Systems Inc.	\$121,300,000	9
12	Central Security Group Inc.	\$109,279,327	10
13	Kastle Systems International	\$107,000,000	13
14	My Alarm Center / Alarm Capital Alliance	\$96,481,462	12
15	Safe Home Security Inc. / Security Systems Inc.	\$83,985,010	8
16	AFA Protective Systems Inc.	\$77,587,000	19
17	Ackerman Security Systems	\$65,847,107	14
18	ADS Security L.P.	\$64,021,173	15
19	Per Mar Security Services	\$60,175,252	22
20	Allied Universal Security Systems	\$54,850,499	56
21	Alarm Detection Systems Inc.	\$49,463,746	17
22	Mountain Alarm	\$47,024,688	25
23	American Alarm & Communications	\$44,220,247	24
24	Select Security	\$43,837,459	20
25	Electric Guard Dog	\$42,584,796	16
26	NorthStar Alarm Services LLC	\$35,557,500	18
27	Star Asset Security	\$35,500,000	44
28	SafeTouch	\$34,500,000	21
29	DynaFire Inc.	\$32,162,602	45
30	A+ Technology & Security Solutions Inc.	\$31,194,990	88
31	EPS Security	\$30,208,309	26
32	FE Moran Security Solutions	\$29,274,708	33
33	Security Equipment Inc.	\$29,058,515	41
34	SSD Alarm	\$26,759,211	27
35	Advanced Electronic Solutions	\$24,750,200	83
36	Sound Incorporated	\$23,200,000	77
37	JSC Systems Inc.	\$22,900,457	99
38	EMC Security	\$22,703,326	32
39	Priority One Security Inc.	\$22,500,000	36
40	General Security Inc.	\$20,400,000	29
41	Briscoe Protective	\$20,004,125	28
42	Sonitrol New England	\$19,929,833	35
43	The Protection Bureau	\$18,500,000	64
44	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$18,430,942	39
45	GHS Interactive Security LLC	\$17,773,429	30
46	Sonitrol Pacific	\$17,715,074	34
47	Kimberlite Corp.	\$16,691,648	38
48	Doyle Security Systems Inc.	\$15,797,198	40
49	AMP Smart LLC	\$15,757,000	31
50	Bates Security / Sonitrol of Lexington	\$15,588,285	48

RANK BY TOTAL REVENUE	COMPANY	TOTAL ANNUAL GROSS REVENUE, 2018	SDM 100 RANK
51	PASS Security	\$15,288,530	98
52	Sonitrol of Buffalo, Rochester, Toronto	\$14,031,436	51
53	Scarsdale Security Systems Inc.	\$13,944,062	62
54	Custom Security Systems Inc.	\$13,342,155	42
55	Atronic Alarms Inc.	\$12,917,618	59
56	Matson Alarm Co. Inc.	\$12,428,892	43
57	Post Alarm Systems	\$11,800,000	49
58	Sonitrol Great Lakes	\$11,398,747	54
59	All Guard Alarm Systems Inc.	\$11,052,158	47
60	Habitec Security	\$10,864,000	52
61	Sonitrol SW Ohio	\$10,790,191	55
62	Redwire LLC	\$10,559,724	50
63	A-Com Protection Services Inc.	\$10,017,512	57
64	Acadiana Security Plus	\$9,996,443	58
65	Moon Security Services Inc.	\$9,900,000	80
66	Custom Alarm	\$9,689,916	81
67	Electronix Systems Central Station Alarms Inc.	\$9,689,728	61
68	Crime Prevention Security Systems LLC	\$9,373,346	67
69	Richmond Alarm Company	\$9,350,000	63
70	Supreme Security Systems Inc.	\$9,092,358	53
71	Trinity Wiring & Security Solutions	\$8,983,260	85
72	Washington Alarm Inc.	\$8,884,067	69
73	Gillmore Security Systems Inc.	\$8,727,651	60
74	Advanced Security Systems	\$8,605,032	76
75	Fleenor Security Systems	\$8,577,208	82
76	Security Force Inc.	\$8,429,189	37
77	Amherst Alarm Inc.	\$8,249,841	65
78	Valley Alarm	\$7,350,954	68
79	Sonitrol Security Services Inc.	\$7,127,036	75
80	Security Systems of America	\$7,099,180	72
81	Sentry Alarm Systems	\$6,680,000	46
82	Secure Pacific Corporation	\$6,423,044	73
83	NCA	\$6,344,356	71
84	Yarnell Security Systems	\$6,079,000	86
85	LOUD Security Systems Inc.	\$5,943,397	91
86	Beacon Protection	\$5,869,108	70
87	Titan Alarm Inc.	\$5,610,184	93
88	Detection Systems and Engineering Company	\$5,479,139	96
89	Sonitrol Security Systems of the Triangle	\$5,358,620	90
90	Alert Protective Services	\$5,175,994	79
91	Hoffman Security	\$5,158,839	74
92	Owen Security Solutions Inc.	\$4,737,514	89
93	Allstate Security Ind.	\$4,434,548	84
94	Sonitrol of Evansville Inc.	\$4,349,180	92
95	Advent Security Corporation	\$4,233,493	87
96	NVMC Solutions	\$4,042,675	78
97	Pacific Alarm Systems Inc.	\$3,799,940	94
98	Fortress Security	\$3,320,100	95
99	Vortex 1 Security	\$2,509,464	97
100	Key Security Designs Corporation	\$2,336,291	100

Top Companies Ranked by Non-Residential Installation Revenue

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
1	G4S Secure Integration LLC	\$184,816,686	2,041	23
2	Vector Security Inc.	\$70,354,880	6,400	4
3	Allied Universal Security Systems	\$44,000,000	1,768	56
4	AFA Protective Systems Inc.	\$32,600,000	7,788	19
5	Per Mar Security Services	\$25,495,579	1,703	22
6	Bay Alarm Company	\$23,750,887	13,709	6
7	Mountain Alarm	\$22,000,000	500	25
8	DynaFire Inc.	\$17,015,957	925	45
9	American Alarm & Communications	\$16,167,798	4,001	24
10	Security Equipment Inc.	\$15,127,290	385	41
11	The Protection Bureau	\$13,800,260	784	64
12	FE Moran Security Solutions	\$12,963,510	3,075	33
13	ADS Security L.P.	\$12,567,359	33,338	15
14	PASS Security	\$11,716,000	600	98
15	JSC Systems Inc.	\$11,000,000	216	99
16	EPS Security	\$10,216,000	na	26
17	Select Security	\$10,000,000	3,672	20
18	A+ Technology & Security Solutions Inc.	\$9,800,000	163	88
19	Alarm Detection Systems Inc.	\$9,670,259	5,112	17
20	Koorsen Fire & Security	\$8,003,800	1,322	66
21	Guardian Protection Services	\$7,741,024	3,198	5
22	Scarsdale Security Systems Inc.	\$7,718,052	2,301	62
23	Ackerman Security Systems	\$7,049,000	899	14
24	Advanced Electronic Solutions	\$7,000,000	312	83
25	Sonitrol of Buffalo, Rochester, Toronto	\$6,539,910	515	51
26	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$6,368,854	973	39
27	Briscoe Protective	\$6,025,823	210	28
28	Sonitrol New England	\$5,845,208	1,103	35
29	Bates Security / Sonitrol of Lexington	\$5,665,362	948	48
30	Custom Alarm	\$5,613,221	749	81
31	Detection Systems and Engineering Company	\$5,000,000	60	96
32	Fleenor Security Systems	\$4,733,725	991	82
33	EMC Security	\$4,500,472	682	32
34	Sonitrol Pacific	\$4,165,872	475	34
35	Sonitrol Great Lakes	\$3,971,386	1,538	54
36	Kimberlite Corp.	\$3,850,000	31	38

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
37	Moon Security Services Inc.	\$3,750,000	250	80
38	Atronic Alarms Inc.	\$3,341,650	852	59
39	Washington Alarm Inc.	\$2,948,531	na	69
40	Doyle Security Systems Inc.	\$2,811,740	478	40
41	Priority One Security Inc.	\$2,800,000	700	36
42	Habitec Security	\$2,700,000	1,000	52
43	Sonitrol SW Ohio	\$2,627,928	544	55
44	Electronix Systems Central Station Alarms Inc.	\$2,617,214	595	61
45	Sonitrol Security Services Inc.	\$2,525,206	489	75
46	Advanced Security Systems	\$2,358,896	901	76
47	Valley Alarm	\$2,304,816	379	68
48	Matson Alarm Co. Inc.	\$2,190,707	1,012	43
49	Interface Security Systems Holdings Inc.	\$2,051,457	36,549	7
50	Sonitrol Security Systems of the Triangle	\$1,965,000	450	90
51	Custom Security Systems Inc.	\$1,937,223	417	42
52	Acadiana Security Plus	\$1,678,117	372	58
53	All Guard Alarm Systems Inc.	\$1,625,860	440	47
54	Key Security Designs Corporation	\$1,586,866	29	100
55	Secure Pacific Corporation	\$1,530,000	350	73
56	Titan Alarm Inc.	\$1,510,000	912	93
57	Amherst Alarm Inc.	\$1,400,000	165	65
58	Supreme Security Systems Inc.	\$1,368,805	479	53
59	Sonitrol of Evansville Inc.	\$1,329,184	235	92
60	Gillmore Security Systems Inc.	\$1,300,000	na	60
61	NVMC Solutions	\$1,188,286	94	78
62	Beacon Protection	\$1,002,282	1,171	70
63	Security Systems of America	\$900,000	547	72
64	LOUD Security Systems Inc.	\$832,702	302	91
65	Alert Protective Services	\$809,500	351	79
66	Owen Security Solutions Inc.	\$801,000	109	89
67	Crime Prevention Security Systems LLC	\$769,317	125	67
68	Hoffman Security	\$617,690	189	74
69	My Alarm Center / Alarm Capital Alliance	\$555,500	1,317	12
70	Advent Security Corporation	\$551,779	86	87
71	Allstate Security Ind.	\$400,000	438	84
72	Pacific Alarm Systems Inc.	\$346,465	208	94

SDM 100 companies are ranked here by the amount of their sales/installation revenue from non-residential projects. Note that some larger companies and those that are very active in the non-residential market are not ranked because such detailed information was not publicly available or they did not report it to SDM. Companies that reported less than \$300,000 in sales/installation revenue are not included in this ranking.

Top Companies Ranked by Residential Installation Revenue

RANK BY RESIDENTIAL SUBSCRIBERS	COMPANY	RESIDENTIAL SUBSCRIBERS	TOTAL SUBSCRIBERS	SDM 100 RANK
1	Vivint Inc.	1,409,000	1,444,822	2
2	Guardian Protection Services	262,844	296,311	5
3	Vector Security Inc.	218,204	276,767	4
4	Safe Home Security Inc. / Security Systems Inc.	203,134	220,796	8
5	Central Security Group Inc.	188,165	221,371	10
6	CPI Security Systems Inc.	176,200	187,000	9
7	My Alarm Center / Alarm Capital Alliance	154,698	181,998	12
8	Ackerman Security Systems	133,635	143,023	14
9	Bay Alarm Company	63,541	148,635	6
10	ADS Security L.P.	58,789	108,869	15
11	NorthStar Alarm Services LLC	57,446	58,108	18
12	EMC Security	50,097	55,461	32
13	Select Security	47,313	63,085	20
14	General Security Inc.	40,000	52,275	29
15	GHS Interactive Security LLC	25,237	25,814	30
16	Mountain Alarm	23,174	43,521	25
17	Security Force Inc.	22,230	22,917	37
18	AMP Smart LLC	21,275	21,275	31
19	NCA	20,469	23,021	71
20	Custom Security Systems Inc.	17,604	25,148	42
21	Per Mar Security Services	17,258	42,088	22
22	Interface Security Systems Holdings Inc.	17,060	70,705	7
23	American Alarm & Communications	15,061	26,025	24
24	Alarm Detection Systems Inc.	14,759	36,522	17
25	Briscoe Protective	13,781	26,522	28
26	Priority One Security Inc.	13,438	20,202	36
27	Amherst Alarm Inc.	12,970	38,147	65
28	Doyle Security Systems Inc.	12,077	22,490	40
29	Acadiana Security Plus	11,213	14,562	58
30	FE Moran Security Solutions	10,879	23,809	33
31	Matson Alarm Co. Inc.	10,715	22,797	43
32	Sonitrol New England	10,702	26,891	35
33	EPS Security	10,500	21,617	26

RANK BY RESIDENTIAL SUBSCRIBERS	COMPANY	RESIDENTIAL SUBSCRIBERS	TOTAL SUBSCRIBERS	SDM 100 RANK
34	Electronix Systems Central Station Alarms Inc.	10,394	22,415	61
35	Crime Prevention Security Systems LLC	10,211	11,796	67
36	A-Com Protection Services Inc.	9,421	15,702	57
37	All Guard Alarm Systems Inc.	8,704	14,507	47
38	AFA Protective Systems Inc.	7,800	28,929	19
39	Alert Protective Services	6,830	8,757	79
40	Security Equipment Inc.	6,411	16,025	41
41	LOUD Security Systems Inc.	5,961	8,394	91
42	Trinity Wiring & Security Solutions	5,425	6,383	85
43	Valley Alarm	5,195	11,354	68
44	Bates Security / Sonitrol of Lexington	5,034	10,662	48
45	Owen Security Solutions Inc.	4,971	7,203	89
46	Moon Security Services Inc.	4,852	9,673	80
47	Security Systems of America	4,836	11,676	72
48	Yarnell Security Systems	4,393	8,077	86
49	Fleenor Security Systems	4,361	7,613	82
50	Sentry Alarm Systems	4,318	7,852	46
51	Supreme Security Systems Inc.	4,093	6,822	53
52	Advanced Security Systems	4,038	9,096	76
53	Allstate Security Ind.	3,363	6,243	84
54	The Protection Bureau	3,125	7,813	64
55	Hoffman Security	3,048	6,184	74
56	Scarsdale Security Systems Inc.	2,919	9,734	62
57	Vortex 1 Security	2,718	4,314	97
58	Secure Pacific Corporation	2,656	6,865	73
59	Beacon Protection	2,504	7,138	70
60	Titan Alarm Inc.	2,496	3,971	93
61	Custom Alarm	2,250	4,319	81
62	Koorsen Fire & Security	1,905	14,134	66
63	Fortress Security	1,731	2,885	95
64	Sonitrol Great Lakes	1,475	8,056	54
65	Redwire LLC	1,381	5,831	50
66	Pacific Alarm Systems Inc.	1,044	3,386	94

SDM 100 companies are ranked here by the number of their residential subscribers (customers). Note that some of the largest companies, such as ADT and Brinks Home Security, are not ranked because such detailed information was not publicly available or they did not report it to *SDM*. Companies that reported fewer than 1,000 residential subscribers are not included in this ranking.

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Advent Security Corporation	87
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Alert Protective Services	79
All Guard Alarm Systems Inc.	47
Allied Universal Security Systems	56
Allstate Security Ind.	84
American Alarm & Communications	24
Amherst Alarm Inc.	65
AMP Smart LLC	31
Atronic Alarms Inc.	59
Bates Security / Sonitrol of Lexington	48
Bay Alarm Company	6
Beacon Protection	70
Brinks Home Security	3
Briscoe Protective	28
Central Security Group Inc.	10
CPI Security Systems Inc.	9
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Electronix Systems Central Station Alarms Inc.	61
EMC Security	32
EPS Security	26
FE Moran Security Solutions	33
Fleenor Security Systems	82
Fortress Security	95
G4S Secure Integration LLC	23
General Security Inc.	29
GHS Interactive Security LLC	30
Gillmore Security Systems Inc.	60
Guardian Protection Services	5
Habitec Security	52
Hoffman Security	74
Interface Security Systems Holdings Inc.	7
JSC Systems Inc.	99
Kastle Systems International	13
Key Security Designs Corporation	100

COMPANY	SDM 100 RANK
Kimberlite Corp.	38
Koorsen Fire & Security	66
LOUD Security Systems Inc.	91
Matson Alarm Co. Inc.	43
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Sonitrol Security Services Inc.	75
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Supreme Security Systems Inc.	53
The Protection Bureau	64
Titan Alarm Inc.	93
Trinity Wiring & Security Solutions	85
Valley Alarm	68
Vector Security Inc.	4
Vivint Inc.	2
Vortex 1 Security	97
Washington Alarm Inc.	69
Yarnell Security Systems	86