

## Top 25 Integrators by RMR

Company	Recurring Monthly Revenue, Dec. 31, 2019	2020 Rank
ADT	\$336,000,000 <sup>e</sup>	2
Vector Security	\$19,149,912	4
Guardian Protection	\$12,682,766	49
Interface Security Systems Holdings Inc.	\$10,286,684	26
Securitas Electronic Security	\$10,100,000	3
Kastle Systems International	\$6,761,958	7
Ackerman Security Systems	\$4,684,913	43
AFA Protective Systems Inc.	\$3,032,000	14
Per Mar Security Services	\$2,770,152	22
G4S Secure Integration LLC	\$2,487,895	6
American Alarm & Communications	\$1,836,098	31
Mountain Alarm	\$1,793,799	27
Dallas Security Systems Inc. & DSS Fire Inc.	\$1,668,702	32
SSD Alarm	\$1,639,962	41
Allied Universal Technology Services	\$1,612,600	5
Briscoe Protective	\$1,477,572	64
FE Moran Security Solutions	\$1,468,983	21
EMC Security	\$1,235,396	51
Will Electronics	\$1,218,839	68
Sonitrol Pacific	\$1,154,045	75
Security Equipment Inc.	\$1,044,856	29
Sonitrol New England	\$1,030,556	66
Kimberlite-Sonitrol	\$1,012,214	83
Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$1,008,154	60

<sup>e</sup>=SDM estimate

As security systems integrators continue to focus on opportunities to create recurring monthly revenue (RMR) from maintenance contracts, licensing fees, monitoring and more, *SDM* decided to rank this year's Top Systems Integrators by their reported RMR from 2019. Among those companies that reported RMR, these businesses reported the highest numbers. // SOURCE: *SDM* TOP SYSTEMS INTEGRATORS REPORT, JULY 2020