

Rank by Total Annual Revenue

RANK BY TOTAL REVENUE	COMPANY	TOTAL ANNUAL GROSS REVENUE, 2019	SDM 100 RANK
1	ADT	\$5,125,657,000	1
2	Vivint Smart Home	\$1,156,000,000	2
3	Securitas Electronic Security	\$533,000,000	8
4	Brinks Home Security	\$504,505,000	3
5	Vector Security	\$360,261,608	4
6	Guardian Protection	\$210,434,428	6
7	Bay Alarm Company	\$188,142,957	5
8	G4S Secure Integration LLC	\$178,634,394	22
9	Allied Universal Technology Services	\$173,297,000	27
10	Interface Security Systems Holdings Inc.	\$164,257,330	7
11	CPI Security Systems Inc.	\$133,991,000	9
12	Kastle Systems International	\$119,000,000	13
13	Alert 360	\$113,660,773	10
14	My Alarm Center LLC / Alarm Capital Alliance	\$101,126,582	11
15	Safe Home Security Inc. / Security Systems Inc.	\$88,982,349	12
16	AFA Protective Systems Inc.	\$83,088,000	19
17	Guardian Alarm Company	\$78,350,000	14
18	Per Mar Security Services	\$72,609,459	20
19	Ackerman Security Systems	\$67,483,215	15
20	Structure Works Inc.	\$59,578,000	58
21	Alarm Detection Systems Inc.	\$51,726,410	18
22	Mountain Alarm	\$51,672,660	25
23	American Alarm & Communications	\$49,064,726	24
24	AMAROK LLC	\$48,315,759	16
25	FE Moran Security Solutions	\$47,416,774	30
26	DynaFire LLC	\$41,750,287	44
27	Star Asset Security	\$41,385,940	53
28	NorthStar Alarm Services LLC	\$39,498,885	17
29	Select Security	\$38,702,825	23
30	SafeTouch	\$38,502,000	21
31	Security Equipment Inc.	\$34,218,796	37
32	EPS Security	\$32,355,380	28
33	A+ Technology & Security Solutions Inc.	\$31,500,000	59
34	SSD Alarm	\$31,045,356	26
35	Briscoe Protective	\$28,315,775	29
36	EMC Security	\$26,222,785	35
37	JSC Systems Inc.	\$24,115,933	95
38	Doyle Security Systems Inc.	\$23,526,520	34
39	AMP Smart LLC	\$22,905,821	31
40	Sound Inc.	\$22,335,000	78
41	Peak Alarm Co. Inc.	\$22,055,619	50
42	General Security Inc.	\$20,776,508	33
43	Sonitrol New England	\$20,679,863	38
44	Sonitrol Pacific	\$18,978,904	36
45	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$18,594,697	40
46	Bates Security / Sonitrol of Lexington	\$17,985,145	42
47	GHS Interactive Security LLC	\$17,558,190	32
48	Kimberlite-Sonitrol	\$16,167,480	39
49	Scarsdale Security Systems Inc.	\$15,892,876	64

RANK BY TOTAL REVENUE	COMPANY	TOTAL ANNUAL GROSS REVENUE, 2019	SDM 100 RANK
50	Sonitrol of Buffalo, Rochester, Toronto	\$14,663,000	51
51	PASS Security	\$14,431,288	96
52	Matson Alarm Co. Inc.	\$13,768,863	43
53	Custom Security Systems Inc.	\$13,601,691	41
54	Atronic Alarms Inc.	\$12,576,484	61
55	Sonitrol Great Lakes	\$12,436,135	54
56	Post Alarm Systems	\$12,333,685	47
57	Sonitrol SW Ohio	\$12,133,486	46
58	Moon Security Services Inc.	\$11,900,000	77
59	Habitec Security	\$11,318,000	52
60	All Guard Alarm Systems Inc.	\$11,035,822	45
61	Redwire LLC	\$11,010,250	49
62	Custom Alarm	\$10,488,607	83
63	Fleenor Security Systems	\$10,406,765	79
64	Trinity Wiring & Security Solutions	\$10,380,065	81
65	Security Instrument	\$10,228,342	86
66	Richmond Alarm Company	\$9,975,000	62
67	Gillmore Security Systems Inc.	\$9,952,624	56
68	A-Com Protection Services Inc.	\$9,859,001	57
69	Acadiana Security Plus	\$9,672,234	55
70	Electronix Systems Central Station Alarms Inc.	\$9,656,909	65
71	Advanced Security Systems	\$9,470,461	75
72	Supreme Security Systems Inc.	\$9,348,699	48
73	Crime Prevention Security Systems LLC	\$9,271,825	69
74	Amherst Alarm Inc.	\$8,975,349	66
75	Washington Alarm Inc.	\$8,239,026	67
76	Valley Alarm	\$8,126,386	68
77	EyeQ Monitoring	\$7,377,977	60
78	Sentry Alarm Systems	\$7,135,689	72
79	Security Systems of America	\$7,108,059	74
80	Beacon Protection	\$6,989,096	63
81	Hoffman Electronic Security	\$6,698,685	76
82	Owen Security Solutions Inc.	\$6,608,320	85
83	Yarnell Security Systems	\$6,600,000	84
84	Secure Pacific Corporation	\$6,496,086	73
85	NCA	\$6,401,171	71
86	Sonitrol Integrated Security	\$6,015,308	88
87	Titan Alarm Inc.	\$5,870,342	91
88	LOUD Security Systems Inc.	\$5,471,943	87
89	Alert Protective Services	\$5,425,214	80
90	Sonitrol of Evansville Inc.	\$4,613,505	92
91	Allstate Security Ind.	\$4,537,582	82
92	Dehart Alarm Systems Inc.	\$4,479,475	89
93	OMNI Fire and Security	\$4,370,068	98
94	Advent Security Corporation	\$4,094,779	90
95	Fortress Security	\$3,806,555	93
96	JM Resources Inc.	\$3,580,711	99
97	Audio Sentry Corporation	\$3,346,234	97
98	Key Security Designs Corporation	\$3,113,268	100
99	Vortex 1 Security	\$2,950,000	94

SDM 100 companies are re-ranked in the table above by their 2019 total annual gross revenue, as reported to or estimated by SDM. Only two, ADT and Vivint Smart Home, exceeded \$1 billion in revenue, while the remainder are in the millions, spanning from \$533 million to just under \$3 million.

SDM 100 Alphabetical Index

COMPANY	SDM 100 RANK
A+ Technology & Security Solutions Inc.	59
Acadiana Security Plus	55
Ackerman Security Systems	15
A-Com Protection Services Inc.	57
ADT	1
Advanced Security Systems	75
Advent Security Corporation	90
AFA Protective Systems Inc.	19
Alarm Detection Systems Inc.	18
Alert 360	10
Alert Protective Services	80
All Guard Alarm Systems Inc.	45
Allied Universal Technology Services	27
Allstate Security Ind.	82
AMAROK LLC	16
American Alarm & Communications	24
Amherst Alarm Inc.	66
AMP Smart LLC	31
Atronic Alarms Inc.	61
Audio Sentry Corporation	97
Bates Security / Sonitrol of Lexington	42
Bay Alarm Company	5
Beacon Protection	63
Brinks Home Security	3
Briscoe Protective	29
CPI Security Systems Inc.	9
Crime Prevention Security Systems LLC	69
Custom Alarm	83
Custom Security Systems Inc.	41
Dehart Alarm Systems Inc.	89
Doyle Security Systems Inc.	34
DynaFire Inc.	44
Electronix Systems Central Station Alarms Inc.	65
EMC Security	35
EPS Security	28
EyeQ Monitoring	60
FE Moran Security Solutions	30
Fleenor Security Systems	79
Fortress Security	93
G4S Secure Integration LLC	22
General Security Inc.	33
GHS Interactive Security LLC	32
Gillmore Security Systems Inc.	56
Guardian Alarm Company	14
Guardian Protection	6
Habitec Security	52
Hoffman Electronic Security	76
Interface Security Systems Holdings Inc.	7
JM Resources Inc.	99
JSC Systems Inc.	95

COMPANY	SDM 100 RANK
Kastle Systems International	13
Key Security Designs Corporation	100
Kimberlite-Sonitrol	39
LOUD Security Systems Inc.	87
Matson Alarm Co. Inc.	43
Moon Security Services Inc.	77
Mountain Alarm	25
My Alarm Center LLC / Alarm Capital Alliance	11
NCA	71
NorthStar Alarm Services LLC	17
OMNI Fire and Security	98
Owen Security Solutions Inc.	85
PASS Security	96
Peak Alarm Co. Inc.	50
Per Mar Security Services	20
Post Alarm Systems	47
Redwire LLC	49
Richmond Alarm Company	62
Safe Home Security Inc. / Security Systems Inc.	12
SafeTouch	21
Scarsdale Security Systems Inc.	64
Secure Pacific Corporation	73
Securitas Electronic Security	8
Security Equipment Inc.	37
Security Instrument	86
Security Systems of America	74
Select Security	23
Sentry Alarm Systems	72
Sonitrol Great Lakes	54
Sonitrol Integrated Security	88
Sonitrol New England	38
Sonitrol of Buffalo, Rochester, Toronto	51
Sonitrol of Evansville Inc.	92
Sonitrol of Sacramento & Orange County, Cybex Security Solutions	40
Sonitrol Pacific	36
Sonitrol SW Ohio	46
Sound Inc.	78
SSD Alarm	26
Star Asset Security	53
Structure Works Inc.	58
Supreme Security Systems Inc.	48
The Protection Bureau	70
Titan Alarm Inc.	91
Trinity Wiring & Security Solutions	81
Valley Alarm	68
Vector Security	4
Vivint Smart Home	2
Vortex 1 Security	94
Washington Alarm Inc.	67
Yarnell Security Systems	84

Top Companies Ranked by Non-Residential Sales & Installation Revenue

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
1	Allied Universal Technology Services	\$140,000,000	na	27
2	G4S Secure Integration LLC	\$124,445,442	1,884	22
3	Vector Security	\$106,856,321	5,090	4
4	Structure Works Inc.	\$39,624,000	2,010	58
5	AFA Protective Systems Inc.	\$33,465,000	8,646	19
6	FE Moran Security Solutions	\$32,019,007	8,657	30
7	Star Asset Security	\$25,849,881	1,768	53
8	A+ Technology & Security Solutions Inc.	\$25,596,504	158	59
9	Mountain Alarm	\$24,324,798	na	25
10	DynaFire LLC	\$23,291,140	978	44
11	Bay Alarm Company	\$21,278,728	11,224	5
12	American Alarm & Communications	\$19,390,028	4,373	24
13	Security Equipment Inc.	\$18,988,649	570	37
14	Interface Security Systems Holdings Inc.	\$16,697,800	146,354	7
15	Ackerman Security Systems	\$12,000,000	1,432	15
16	JSC Systems Inc.	\$11,390,000	232	95
17	Alarm Detection Systems Inc.	\$11,301,922	4,782	18
18	EPS Security	\$11,000,000	1,500	28
19	PASS Security	\$10,508,865	750	96
20	Guardian Protection	\$8,508,864	3,772	6
21	Guardian Alarm Company	\$8,100,000	na	14
22	Bates Security / Sonitrol of Lexington	\$7,851,735	959	42
23	EMC Security	\$7,300,000	501	35
24	Sonitrol of Buffalo, Rochester, Toronto	\$6,888,252	476	51
25	Custom Alarm	\$6,005,984	751	83
26	Doyle Security Systems Inc.	\$5,889,710	650	34
27	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$5,775,028	1,012	40
28	Sonitrol New England	\$5,729,673	1,340	38
29	Moon Security Services Inc.	\$5,300,000	200	77
30	Security Instrument	\$5,100,000	682	86
31	Sonitrol Great Lakes	\$4,716,216	1,361	54
32	Fleenor Security Systems	\$4,563,249	905	79
33	Peak Alarm Co. Inc.	\$4,200,000	1,705	50

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
34	Advanced Security Systems	\$4,127,016	1,206	75
35	Sonitrol SW Ohio	\$3,608,053	1,013	46
36	Sonitrol Pacific	\$3,586,794	400	36
37	Atronic Alarms Inc.	\$3,355,263	963	61
38	Matson Alarm Co. Inc.	\$3,240,063	975	43
39	Kimberlite-Sonitrol	\$3,215,000	75	39
40	General Security Inc.	\$3,090,000	na	33
41	Redwire LLC	\$3,050,000	473	49
42	Habitec Security	\$3,000,000	1,500	52
43	OMNI Fire and Security	\$2,894,402	270	98
44	EyeQ Monitoring	\$2,732,002	165	60
45	Valley Alarm	\$2,577,426	493	68
46	Electronix Systems Central Station Alarms Inc.	\$2,559,281	585	65
47	Sonitrol Integrated Security	\$2,369,000	504	88
48	A-Com Protection Services Inc.	\$2,276,694	675	57
49	Washington Alarm Inc.	\$2,252,657	na	67
50	Key Security Designs Corporation	\$2,206,220	66	100
51	Titan Alarm Inc.	\$2,157,631	968	91
52	Owen Security Solutions Inc.	\$2,075,209	150	85
53	Post Alarm Systems	\$2,067,955	130	47
54	Supreme Security Systems Inc.	\$1,931,821	498	48
55	All Guard Alarm Systems Inc.	\$1,645,608	403	45
56	Acadiana Security Plus	\$1,641,349	679	55
57	Sentry Alarm Systems	\$1,618,069	731	72
58	Amherst Alarm Inc.	\$1,600,000	190	66
59	Beacon Protection	\$1,569,443	1,656	63
60	Sonitrol of Evansville Inc.	\$1,498,282	240	92
61	Gillmore Security Systems Inc.	\$1,485,449	na	56
62	LOUD Security Systems Inc.	\$1,432,983	305	87
63	Custom Security Systems Inc.	\$1,400,021	542	41
64	Audio Sentry Corporation	\$1,313,698	136	97
65	Secure Pacific Corporation	\$1,261,797	350	73
66	Security Systems of America	\$1,259,699	110	74
67	Crime Prevention Security Systems LLC	\$1,052,195	130	69
68	Alert Protective Services	\$730,170	367	80
69	Dehart Alarm Systems Inc.	\$644,000	108	89
70	Allstate Security Ind.	\$635,000	848	82

SDM 100 companies are ranked in the table above by the amount of their sales/installation revenue from non-residential projects. Note that some larger companies and those that are very active in the non-residential market are not ranked because such detailed information was not publicly available or they did not report it to *SDM*. Companies that reported less than \$500,000 in sales/installation revenue are not included in this ranking.

Top Companies Ranked by Residential Subscribers

RANK BY RESIDENTIAL SUBSCRIBERS	COMPANY	RESIDENTIAL SUBSCRIBERS	TOTAL SUBSCRIBERS	SDM 100 RANK
1	Vivint Smart Home	1,487,963	1,552,541	2
2	Vector Security	265,729	383,449	4
3	Guardian Protection	255,758	287,487	6
4	Alert 360	194,000	224,000	10
5	CPI Security Systems Inc.	189,800	202,000	9
6	Safe Home Security Inc. / Security Systems Inc.	169,137	185,864	12
7	My Alarm Center LLC / Alarm Capital Alliance	152,055	178,724	11
8	Bay Alarm Company	62,173	152,066	5
9	NorthStar Alarm Services LLC	61,253	62,332	17
10	EMC Security	50,491	56,732	35
11	General Security Inc.	33,440	52,164	33
12	Select Security	31,786	45,446	23
13	AMP Smart LLC	24,151	24,151	31
14	GHS Interactive Security LLC	24,025	29,642	32
15	Mountain Alarm	20,698	45,997	25
16	NCA	20,550	23,205	71
17	Custom Security Systems Inc.	17,604	25,149	41
18	Per Mar Security Services	17,235	43,762	20
19	Sonitrol New England	17,086	27,998	38
20	Interface Security Systems Holdings Inc.	15,466	66,843	7
21	Doyle Security Systems Inc.	15,311	36,733	34
22	American Alarm & Communications	14,824	26,394	24
23	Alarm Detection Systems Inc.	13,920	35,735	18
24	Amherst Alarm Inc.	11,984	34,239	66
25	Acadiana Security Plus	10,947	14,545	55
26	FE Moran Security Solutions	10,900	27,200	30
27	Post Alarm Systems	10,627	16,346	47
28	Electronix Systems Central Station Alarms Inc.	10,183	22,631	65
29	Matson Alarm Co. Inc.	10,100	23,135	43
30	Crime Prevention Security Systems LLC	10,064	11,657	69
31	EPS Security	10,000	21,639	28
32	All Guard Alarm Systems Inc.	8,935	14,892	45
33	A-Com Protection Services Inc.	7,930	12,384	57
34	AFA Protective Systems Inc.	7,100	29,750	19

RANK BY RESIDENTIAL SUBSCRIBERS	COMPANY	RESIDENTIAL SUBSCRIBERS	TOTAL SUBSCRIBERS	SDM 100 RANK
35	Bates Security / Sonitrol of Lexington	7,048	13,509	42
36	Habitec Security	7,000	12,500	52
37	Security Equipment Inc.	6,659	16,849	37
38	LOUD Security Systems Inc.	6,633	9,475	87
39	Alert Protective Services	6,441	9,201	80
40	Gillmore Security Systems Inc.	6,291	na	56
41	Atronic Alarms Inc.	5,823	10,216	61
42	Moon Security Services Inc.	5,419	10,876	77
43	Valley Alarm	5,291	11,412	68
44	Owen Security Solutions Inc.	5,000	7,008	85
45	Security Systems of America	4,890	11,730	74
46	Trinity Wiring & Security Solutions	4,800	6,891	81
47	Fleenor Security Systems	4,518	8,011	79
48	Dehart Alarm Systems Inc.	4,341	8,988	89
49	Yarnell Security Systems	4,340	na	84
50	Supreme Security Systems Inc.	3,885	7,064	48
51	Sentry Alarm Systems	3,702	7,260	72
52	Audio Sentry Corporation	3,678	6,055	97
53	Allstate Security Ind.	3,363	7,653	82
54	Hoffman Electronic Security	2,850	6,394	76
55	JM Resources Inc.	2,842	3,090	99
56	Scarsdale Security Systems Inc.	2,842	na	64
57	Beacon Protection	2,611	8,876	63
58	Secure Pacific Corporation	2,416	6,498	73
59	Titan Alarm Inc.	2,398	3,893	91
60	Security Instrument	2,350	3,955	86
61	Custom Alarm	2,223	4,309	83
62	Fortress Security	1,739	3,162	93
63	Sonitrol SW Ohio	1,619	6,772	46
64	OMNI Fire and Security	1,042	3,224	98
65	Sonitrol of Evansville Inc.	663	3,313	92
66	Kimberlite-Sonitrol	452	7,539	39
67	Sonitrol of Buffalo, Rochester, Toronto	450	5,440	51
68	Sonitrol Pacific	309	4,177	36
69	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	122	5,013	40
70	Sonitrol Integrated Security	100	1,663	88

SDM 100 companies are ranked in the table above by the number of their residential subscribers (customers). Note that some of the larger companies such as ADT and Brinks Home Security are not ranked because such detailed information is not publicly available or they did not report it to *SDM*. Companies that reported fewer than 100 residential subscribers are not included in this ranking.