

Top Companies Ranked by Non-Residential Sales & Installation Revenue

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
1	Allied Universal Technology Services	\$140,000,000	na	27
2	G4S Secure Integration LLC	\$124,445,442	1,884	22
3	Vector Security	\$106,856,321	5,090	4
4	Structure Works Inc.	\$39,624,000	2,010	58
5	AFA Protective Systems Inc.	\$33,465,000	8,646	19
6	FE Moran Security Solutions	\$32,019,007	8,657	30
7	Star Asset Security	\$25,849,881	1,768	53
8	A+ Technology & Security Solutions Inc.	\$25,596,504	158	59
9	Mountain Alarm	\$24,324,798	na	25
10	DynaFire LLC	\$23,291,140	978	44
11	Bay Alarm Company	\$21,278,728	11,224	5
12	American Alarm & Communications	\$19,390,028	4,373	24
13	Security Equipment Inc.	\$18,988,649	570	37
14	Interface Security Systems Holdings Inc.	\$16,697,800	146,354	7
15	Ackerman Security Systems	\$12,000,000	1,432	15
16	JSC Systems Inc.	\$11,390,000	232	95
17	Alarm Detection Systems Inc.	\$11,301,922	4,782	18
18	EPS Security	\$11,000,000	1,500	28
19	PASS Security	\$10,508,865	750	96
20	Guardian Protection	\$8,508,864	3,772	6
21	Guardian Alarm Company	\$8,100,000	na	14
22	Bates Security / Sonitrol of Lexington	\$7,851,735	959	42
23	EMC Security	\$7,300,000	501	35
24	Sonitrol of Buffalo, Rochester, Toronto	\$6,888,252	476	51
25	Custom Alarm	\$6,005,984	751	83
26	Doyle Security Systems Inc.	\$5,889,710	650	34
27	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$5,775,028	1,012	40
28	Sonitrol New England	\$5,729,673	1,340	38
29	Moon Security Services Inc.	\$5,300,000	200	77
30	Security Instrument	\$5,100,000	682	86
31	Sonitrol Great Lakes	\$4,716,216	1,361	54
32	Fleenor Security Systems	\$4,563,249	905	79
33	Peak Alarm Co. Inc.	\$4,200,000	1,705	50

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34	Advanced Security Systems	\$4,127,016	1,206	75
35	Sonitrol SW Ohio	\$3,608,053	1,013	46
36	Sonitrol Pacific	\$3,586,794	400	36
37	Atronic Alarms Inc.	\$3,355,263	963	61
38	Matson Alarm Co. Inc.	\$3,240,063	975	43
39	Kimberlite-Sonitrol	\$3,215,000	75	39
40	General Security Inc.	\$3,090,000	na	33
41	Redwire LLC	\$3,050,000	473	49
42	Habitec Security	\$3,000,000	1,500	52
43	OMNI Fire and Security	\$2,894,402	270	98
44	EyeQ Monitoring	\$2,732,002	165	60
45	Valley Alarm	\$2,577,426	493	68
46	Electronix Systems Central Station Alarms Inc.	\$2,559,281	585	65
47	Sonitrol Integrated Security	\$2,369,000	504	88
48	A-Com Protection Services Inc.	\$2,276,694	675	57
49	Washington Alarm Inc.	\$2,252,657	na	67
50	Key Security Designs Corporation	\$2,206,220	66	100
51	Titan Alarm Inc.	\$2,157,631	968	91
52	Owen Security Solutions Inc.	\$2,075,209	150	85
53	Post Alarm Systems	\$2,067,955	130	47
54	Supreme Security Systems Inc.	\$1,931,821	498	48
55	All Guard Alarm Systems Inc.	\$1,645,608	403	45
56	Acadiana Security Plus	\$1,641,349	679	55
57	Sentry Alarm Systems	\$1,618,069	731	72
58	Amherst Alarm Inc.	\$1,600,000	190	66
59	Beacon Protection	\$1,569,443	1,656	63
60	Sonitrol of Evansville Inc.	\$1,498,282	240	92
61	Gillmore Security Systems Inc.	\$1,485,449	na	56
62	LOUD Security Systems Inc.	\$1,432,983	305	87
63	Custom Security Systems Inc.	\$1,400,021	542	41
64	Audio Sentry Corporation	\$1,313,698	136	97
65	Secure Pacific Corporation	\$1,261,797	350	73
66	Security Systems of America	\$1,259,699	110	74
67	Crime Prevention Security Systems LLC	\$1,052,195	130	69
68	Alert Protective Services	\$730,170	367	80
69	Dehart Alarm Systems Inc.	\$644,000	108	89
70	Allstate Security Ind.	\$635,000	848	82

SDM 100 companies are ranked in the table above by the amount of their sales/installation revenue from non-residential projects. Note that some larger companies and those that are very active in the non-residential market are not ranked because such detailed information was not publicly available or they did not report it to *SDM*. Companies that reported less than \$500,000 in sales/installation revenue are not included in this ranking.