

Rank by Total Annual Revenue

RANK BY TOTAL REVENUE	COMPANY	TOTAL ANNUAL GROSS REVENUE, 2020	SDM 100 RANK
1	ADT	\$5,314,787,000	1
2	Vivint Smart Home	\$1,260,730,000	2
3	Securitas Electronic Security	\$574,600,000*	6
4	Brinks Home Security	\$503,597,000	3
5	Vector Security	\$355,248,000	4
6	Bay Alarm Company	\$193,962,970	5
7	Guardian Protection	\$188,131,395	7
8	Allied Universal Technology Services	\$173,814,000	19
9	CPI Security Systems Inc.	\$149,213,000	8
10	Kastle Systems International	\$123,000,000	11
11	Alert 360	\$112,700,000	9
12	Safe Home Security Inc. / Security Systems Inc.	\$90,138,835	10
13	CTSI	\$89,387,658	32
14	AFA Protective Systems Inc.	\$82,754,000	17
15	Per Mar Security Services	\$77,328,656	15
16	Guardian Alarm Company	\$74,264,905	12
17	A3 Communications Inc.	\$74,136,979	57
18	Structure Works Inc.	\$67,513,000	50
19	AMAROK LLC	\$55,724,743	13
20	Mountain Alarm	\$54,999,072	20
21	American Alarm & Communications	\$49,588,516	21
22	Alarm Detection Systems Inc.	\$49,498,498	16
23	Minuteman Security Technologies Inc.	\$44,163,534	54
24	NorthStar Alarm Services LLC	\$41,038,571	14
25	SafeTouch	\$40,000,000	18
26	Security Equipment Inc.	\$37,159,747	33
27	EPS Security	\$32,117,738	23
28	SSD Alarm	\$31,150,655	22
29	Briscoe Protective	\$30,516,203	25
30	EMC Security	\$25,509,119	28
31	Doyle Security Systems Inc.	\$24,778,745	26
32	JSC Systems Inc.	\$24,405,787	89
33	Peak Alarm Co. Inc.	\$23,839,133	45
34	General Security Inc.	\$23,430,000	27
35	Dallas Security Systems Inc. & DSS Fire Inc.	\$22,896,978	92
36	Sound Inc.	\$22,093,000	77
37	Sonitrol New England	\$21,858,529	34
38	AMP Smart LLC	\$20,532,560	24
39	Bates Security / Sonitrol of Lexington	\$19,048,536	37
40	Sonitrol Pacific	\$18,950,141	30
41	The Protection Bureau	\$18,211,945	66
42	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$18,147,677	35
43	Kimberlite-Sonitrol	\$15,928,289	31
44	Vio Security LLC	\$15,193,000	29
45	Matson Alarm Co. Inc.	\$14,550,462	40
46	Atronic Alarms Inc.	\$14,391,779	55
47	Custom Security Systems Inc.	\$14,353,015	38
48	PASS Security	\$13,946,822	90
49	Sonitrol SW Ohio	\$13,655,789	41

RANK BY TOTAL REVENUE	COMPANY	TOTAL ANNUAL GROSS REVENUE, 2020	SDM 100 RANK
50	Scarsdale Security Systems Inc.	\$13,609,405	53
51	B Safe Inc.	\$13,508,512	36
52	Sonitrol Great Lakes	\$12,925,609	48
53	Post Alarm Systems	\$11,748,161	42
54	Habitec Security	\$11,487,000	46
55	Fleenor Security Systems	\$11,366,915	72
56	Redwire LLC	\$11,349,406	44
57	Trinity Wiring & Security Solutions	\$11,020,000	78
58	A-Com Protection Services Inc.	\$11,017,798	52
59	Custom Alarm	\$10,943,400	80
60	Moon Security Services Inc.	\$10,733,827	83
61	All Guard Alarm Systems Inc.	\$10,389,189	43
62	Supreme Security Systems Inc.	\$10,138,372	47
63	Acadiana Security Plus	\$10,015,656	49
64	Richmond Alarm Company	\$9,968,603	58
65	Advanced Security Systems	\$9,534,942	70
66	Electronix Systems Central Station Alarms Inc.	\$9,296,875	59
67	Gillmore Security Systems Inc.	\$9,141,674	51
68	Amherst Alarm Inc.	\$8,976,916	60
69	Washington Alarm Inc.	\$8,524,860	63
70	Will Electronics	\$8,508,046	95
71	Valley Alarm	\$8,455,289	61
72	Crime Prevention Security Systems LLC	\$8,435,175	65
73	Owen Security Solutions Inc.	\$7,934,734	76
74	EyeQ Monitoring	\$7,816,829	39
75	Sentry Communications & Security	\$7,750,000	100
76	Titan Alarm Inc.	\$7,642,472	82
77	Beacon Protection	\$7,558,456	56
78	Sonitrol Security Services Inc.	\$7,250,000	79
79	Sentry Alarm Systems	\$7,154,864	69
80	Secure Pacific Corporation	\$6,785,009	67
81	NCA	\$6,424,906	64
82	Sonitrol Integrated Security	\$6,275,240	81
83	Yarnell Security Systems	\$6,200,000	84
84	Security Systems of America	\$6,117,332	68
85	Sonitrol Security of Delaware Valley	\$6,067,552	91
86	Hoffman Electronic Security	\$5,930,709	71
87	LOUD Security Systems Inc.	\$5,856,338	75
88	Alert Protective Services	\$5,751,308	74
89	Dehart Alarm Systems Inc.	\$4,610,857	85
90	Sonitrol of Evansville Inc.	\$4,407,111	87
91	Allstate Security Ind.	\$4,364,652	73
92	DFW Security	\$6,513,587*	62
93	KMT Systems Inc.	\$4,324,439	99
94	Fortress Security	\$4,244,975	86
95	OMNI Fire and Security	\$4,212,344	93
96	Audio Sentry Corporation	\$4,080,172	94
97	JM Resources Inc.	\$3,857,274	98
98	Vortex 1 Security	\$3,276,062	88
99	Key Security Designs Corporation	\$3,013,090	97
100	Atlantic Security & Fire	\$1,981,436	96

* After publication an error was discovered in this company's reported annual revenue. The amended amount is shown, but completed rankings will not be altered.

SDM 100 companies are re-ranked in the table above by their 2020 total annual gross revenue, as reported to or estimated by *SDM*. Only two, ADT and Vivint Smart Home, exceeded \$1 billion in revenue, while the remainder are in the millions, spanning from \$575 million to almost \$2 million.

Top Companies Ranked by Residential Subscribers

RANK BY RESIDENTIAL SUBSCRIBERS	COMPANY	RESIDENTIAL SUBSCRIBERS	TOTAL SUBSCRIBERS	SDM 100 RANK	RANK BY RESIDENTIAL SUBSCRIBERS	COMPANY	RESIDENTIAL SUBSCRIBERS	TOTAL SUBSCRIBERS	SDM 100 RANK
1	Vivint Smart Home	1,662,166	1,695,498	2	37	Security Systems of America	5,620	11,247	68
2	Vector Security	258,968	369,685	4	38	Valley Alarm	5,467	11,553	61
3	Guardian Protection	221,737	254,936	7	39	Allstate Security Ind.	5,084	9,169	73
4	CPI Security Systems Inc.	197,600	211,300	8	40	Atronic Alarms Inc.	4,825	10,053	55
5	Alert 360	170,000	206,000	9	41	Peak Alarm Co. Inc.	4,692	15,641	45
6	Safe Home Security Inc. / Security Systems Inc.	163,526	179,524	10	42	Owen Security Solutions Inc.	4,641	7,735	76
7	Guardian Alarm Company	98,000	120,000	12	43	Fleenor Security Systems	4,557	8,410	72
8	NorthStar Alarm Services LLC	59,956	61,089	14	44	Advanced Security Systems	4,075	8,936	70
9	EMC Security	51,699	58,089	28	45	Dehart Alarm Systems Inc.	3,684	8,875	85
10	SafeTouch	50,000	65,732	18	46	Yarnell Security Systems	3,628	7,328	84
11	General Security Inc.	33,500	52,437	27	47	Audio Sentry Corporation	3,582	5,970	94
12	AMP Smart LLC	26,095	26,095	24	48	Vortex 1 Security	3,572	5,670	88
13	Doyle Security Systems Inc.	23,759	38,321	26	49	Sonitrol SW Ohio	3,146	6,117	41
14	Mountain Alarm	23,013	55,595	20	50	Sentry Alarm Systems	3,101	6,831	69
15	Custom Security Systems Inc.	21,077	25,104	38	51	Hoffman Electronic Security	2,880	6,085	71
16	NCA	20,623	23,341	64	52	Scarsdale Security Systems Inc.	2,748	9,750	53
17	American Alarm & Communications	15,529	27,225	21	53	JM Resources Inc.	2,504	2,693	98
18	Sonitrol New England	15,406	28,246	34	54	Supreme Security Systems Inc.	2,491	6,386	47
19	Alarm Detection Systems Inc.	13,704	35,652	16	55	Secure Pacific Corporation	2,219	6,061	67
20	Amherst Alarm Inc.	12,084	34,429	60	56	Custom Alarm	2,184	4,255	80
21	Acadiana Security Plus	11,098	14,521	49	57	Titan Alarm Inc.	2,027	4,240	82
22	Post Alarm Systems	10,697	16,440	42	58	Beacon Protection	1,910	9,088	56
23	Electronix Systems Central Station Alarms Inc.	10,549	22,749	59	59	Redwire LLC	1,763	5,883	44
24	Matson Alarm Co. Inc.	10,192	23,228	40	60	Fortress Security	1,728	3,388	86
25	A-Com Protection Services Inc.	10,011	14,037	52	61	Moon Security Services Inc.	1,714	5,716	83
26	EPS Security	9,822	21,846	23	62	Sonitrol Great Lakes	1,423	12,987	48
27	All Guard Alarm Systems Inc.	9,120	15,200	43	63	OMNI Fire and Security	1,112	3,501	93
28	DFW Security	8,282	10,352	62	64	Sentry Communications & Security	1,000	6,553	100
29	Crime Prevention Security Systems LLC	7,711	11,015	65	65	Kimberlite-Sonitrol	914	7,861	31
30	LOUD Security Systems Inc.	7,218	11,105	75	66	Atlantic Security & Fire	862	2,156	96
31	Habitec Security	7,000	13,000	46	67	Dallas Security Systems Inc. & DSS Fire Inc.	834	3,314	92
32	Bates Security / Sonitrol of Lexington	6,775	13,197	37	68	KMT Systems Inc.	800	1,021	99
33	Trinity Wiring & Security Solutions	6,768	7,102	78	69	Sonitrol of Evansville Inc.	653	3,265	87
34	Alert Protective Services	6,763	9,661	74	70	A3 Communications Inc.	332	4,690	57
35	Security Equipment Inc.	6,651	16,649	33	71	Sonitrol Pacific	297	4,123	30
36	AFA Protective Systems Inc.	6,593	29,173	17	72	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	129	5,154	35
					73	Sonitrol Integrated Security	114	1,739	81

SDM 100 companies are ranked in the table above by the number of their residential subscribers (customers). Note that some of the larger companies such as ADT and Brinks Home Security are not ranked because such detailed information is not publicly available or they did not report it to *SDM*. Companies that reported fewer than 100 residential subscribers are not included in this ranking.

Top Companies Ranked by Non-Residential Sales & Installation Revenue

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
1	ADT	\$596,000,000 ^e	na	1
2	Vector Security	\$85,648,000	4,100	4
3	CTSI	\$85,000,000	793	32
4	Structure Works Inc.	\$45,833,000	2,095	50
5	Kastle Systems International	\$38,200,000	na	11
6	Per Mar Security Services	\$35,686,969	2,891	15
7	Minuteman Security Technologies Inc.	\$35,683,562	1,022	54
8	AFA Protective Systems Inc.	\$32,240,000	6,825	17
9	Mountain Alarm	\$24,987,000	2,500	20
10	Security Equipment Inc.	\$19,511,653	521	33
11	American Alarm & Communications	\$18,777,414	3,907	21
12	Dallas Security Systems Inc. & DSS Fire Inc.	\$12,674,695	1,425	92
13	JSC Systems Inc.	\$11,231,335	na	89
14	PASS Security	\$10,010,536	675	90
15	Alarm Detection Systems Inc.	\$8,694,542	4,382	16
16	EPS Security	\$8,075,000	907	23
17	Guardian Protection	\$6,889,974	3,574	7
18	EMC Security	\$6,743,842	480	28
19	Bates Security / Sonitrol of Lexington	\$6,710,165	1,208	37
20	Will Electronics	\$6,500,000	300	95
21	Custom Alarm	\$6,363,760	694	80
22	Sonitrol of Sacramento & Orange County, Cybex Security Solutions	\$5,943,000	592	35
23	Doyle Security Systems Inc.	\$5,745,000	623	26
24	Sonitrol New England	\$5,164,921	1,636	34
25	Sonitrol Great Lakes	\$4,977,005	1,420	48
26	General Security Inc.	\$4,700,000	3,000	27
27	Fleenor Security Systems	\$4,552,000	874	72
28	Scarsdale Security Systems Inc.	\$4,200,000	1,215	53
29	Moon Security Services Inc.	\$4,103,338	172	83
30	Sonitrol Pacific	\$3,887,324	425	30
31	Advanced Security Systems	\$3,812,521	1,220	70
32	Sonitrol SW Ohio	\$3,370,623	624	41
33	Peak Alarm Co. Inc.	\$3,360,000	1,056	45
34	Matson Alarm Co. Inc.	\$3,230,000	1,898	40
35	Kimberlite-Sonitrol	\$3,192,707	na	31
36	Owen Security Solutions Inc.	\$3,026,052	478	76

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
37	Sonitrol Security of Delaware Valley	\$2,999,163	35	91
38	Titan Alarm Inc.	\$2,989,070	1,169	82
39	Valley Alarm	\$2,826,781	507	61
40	B Safe Inc.	\$2,500,000	200	36
41	Trinity Wiring & Security Solutions	\$2,500,000	225	78
42	Sonitrol Integrated Security	\$2,342,365	450	81
43	A-Com Protection Services Inc.	\$2,305,383	604	52
44	Amherst Alarm Inc.	\$2,200,000	165	60
45	Audio Sentry Corporation	\$2,062,373	84	94
46	Supreme Security Systems Inc.	\$1,883,281	518	47
47	Electronix Systems Central Station Alarms Inc.	\$1,848,044	743	59
48	OMNI Fire and Security	\$1,666,762	294	93
49	Secure Pacific Corporation	\$1,462,227	310	67
50	Beacon Protection	\$1,452,770	667	56
51	Custom Security Systems Inc.	\$1,448,643	353	38
52	Post Alarm Systems	\$1,431,329	396	42
53	Crime Prevention Security Systems LLC	\$1,314,463	216	65
54	Sonitrol of Evansville Inc.	\$1,284,364	300	87
55	Hoffman Electronic Security	\$1,200,000	250	71
56	All Guard Alarm Systems Inc.	\$1,168,978	274	43
57	Key Security Designs Corporation	\$1,156,000	26	97
58	KMT Systems Inc.	\$1,030,000	202	99
59	Security Systems of America	\$1,011,690	379	68
60	AMAROK LLC	\$1,000,000	523	13
61	DFW Security	\$790,313	312	62
62	Alert Protective Services	\$748,663	389	74
63	Sentry Communications & Security	\$725,000	50	100
64	LOUD Security Systems Inc.	\$710,000	408	75
65	Allstate Security Ind.	\$510,014	1,020	73
66	Acadiana Security Plus	\$464,657	216	49
67	Sentry Alarm Systems	\$372,883	396	69
68	Dehart Alarm Systems Inc.	\$358,530	159	85
69	Atlantic Security & Fire	\$292,014	115	96
70	JM Resources Inc.	\$250,000	12	98

SDM 100 companies are ranked here by the amount of their sales/installation revenue from non-residential projects. Note that some larger companies and those that are very active in the non-residential market are not ranked because such detailed information was not publicly available or they did not report it to *SDM*. Companies that reported less than \$250,000 in sales/installation revenue are not included in this ranking.

SDM 100 Alphabetical Index

COMPANY	SDM 100 RANK
A3 Communications Inc.	57
Acadiana Security Plus	49
A-Com Protection Services Inc.	52
ADT	1
Advanced Security Systems	70
AFA Protective Systems Inc.	17
Alarm Detection Systems Inc.	16
Alert 360	9
Alert Protective Services	74
All Guard Alarm Systems Inc.	43
Allied Universal Technology Services	19
Allstate Security Ind.	73
AMAROK LLC	13
American Alarm & Communications	21
Amherst Alarm Inc.	60
AMP Smart LLC	24
Atlantic Security & Fire	96
Atronic Alarms Inc.	55
Audio Sentry Corporation	94
B Safe Inc.	36
Bates Security / Sonitrol of Lexington	37
Bay Alarm Company	5
Beacon Protection	56
Brinks Home Security	3
Briscoe Protective	25
CPI Security Systems Inc.	8
Crime Prevention Security Systems LLC	65
CTSI	32
Custom Alarm	80
Custom Security Systems Inc.	38
Dallas Security Systems Inc. & DSS Fire Inc.	92
Dehart Alarm Systems Inc.	85
DFW Security	62
Doyle Security Systems Inc.	26
Electronix Systems Central Station Alarms Inc.	59
EMC Security	28
EPS Security	23
EyeQ Monitoring	39
Fleenor Security Systems	72
Fortress Security	86
General Security Inc.	27
Gillmore Security Systems Inc.	51
Guardian Alarm Company	12
Guardian Protection	7
Habitec Security	46
Hoffman Electronic Security	71
JM Resources Inc.	98
JSC Systems Inc.	89
Kastle Systems International	11
Key Security Designs Corporation	97

COMPANY	SDM 100 RANK
Kimberlite-Sonitrol	31
KMT Systems Inc.	99
LOUD Security Systems Inc.	75
Matson Alarm Co. Inc.	40
Minuteman Security Technologies Inc.	54
Moon Security Services Inc.	83
Mountain Alarm	20
NCA	64
NorthStar Alarm Services LLC	14
OMNI Fire and Security	93
Owen Security Solutions Inc.	76
PASS Security	90
Peak Alarm Co. Inc.	45
Per Mar Security Services	15
Post Alarm Systems	42
Redwire LLC	44
Richmond Alarm Company	58
Safe Home Security Inc. / Security Systems Inc.	10
SafeTouch	18
Scarsdale Security Systems Inc.	53
Secure Pacific Corporation	67
Securitas Electronic Security	6
Security Equipment Inc.	33
Security Systems of America	68
Sentry Alarm Systems	69
Sentry Communications & Security	100
Sonitrol Great Lakes	48
Sonitrol Integrated Security	81
Sonitrol New England	34
Sonitrol of Evansville Inc.	87
Sonitrol of Sacramento & Orange County, Cybex Security Solutions	35
Sonitrol Pacific	30
Sonitrol Security of Delaware Valley	91
Sonitrol Security Services Inc.	79
Sonitrol SW Ohio	41
Sound Inc.	77
SSD Alarm	22
Structure Works Inc.	50
Supreme Security Systems Inc.	47
The Protection Bureau	66
Titan Alarm Inc.	82
Trinity Wiring & Security Solutions	78
Valley Alarm	61
Vector Security	4
Vio Security LLC	29
Vivint Smart Home	2
Vortex 1 Security	88
Washington Alarm Inc.	63
Will Electronics	95
Yarnell Security Systems	84