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Rank by Total Annual Revenue

RANK BY TOTAL REVENUE	COMPANY	TOTAL ANNUAL GROSS REVENUE, 2021	SDM 100 RANK
1	ADT	\$5,307,111,000	1
2	Vivint Smart Home	\$1,480,000,000	2
3	Pye Barker Fire & Safety	\$557,800,000	15
4	Brinks Home Security	\$530,000,000*	3
5	Vector Security	\$383,466,000	4
6	CTSI	\$381,207,006	7
7	Allied Universal Technology Services	\$328,356,000	14
8	Bay Alarm Company	\$206,950,424	6
9	ALERT 360 / MY ALARM	\$200,890,873	5
10	Guardian Protection	\$173,806,770	8
11	CPI Security Systems Inc.	\$147,850,000	9
12	Kastle Systems International	\$130,868,738	11
13	Per Mar Security Services	\$96,850,157	16
14	Safe Home Security Inc. / Security Systems Inc.	\$87,526,853	10
15	Guardian Alarm Company	\$76,262,985	13
16	NorthStar Alarm Services LLC	\$70,735,130	18
17	AMAROK LLC	\$67,699,107	12
18	American Alarm & Communications	\$53,522,860	21
19	Alarm Detection Systems Inc.	\$52,455,897	17
20	Minuteman Security Technologies Inc.	\$45,253,136	54
21	Stone Security	\$40,118,297	84
22	SafeTouch	\$40,000,000	19
23	RedRock Security & Cabling Inc.	\$38,290,157	100
24	Security Equipment Inc.	\$37,378,962	31
25	EPS Security	\$33,359,116	24
26	Briscoe Protective	\$33,116,857	20
27	SSD Alarm	\$31,822,777	23
28	JSC Systems Inc.	\$28,361,277	82
29	EMC Security	\$27,017,068	27
30	General Security Inc.	\$26,673,359	26
31	Doyle Security Systems Inc.	\$26,604,508	25
32	Peak Alarm Co. Inc.	\$25,935,536	39
33	AMP Smart LLC	\$23,396,965	22
34	Sound Inc.	\$23,325,000	78
35	Sonitrol New England	\$22,628,825	33
36	B Safe Inc.	\$22,320,099	29
37	Dallas Security Systems Inc. & DSS Fire Inc.	\$20,933,810	86
38	Bates Security	\$19,692,019	34
39	Scarsdale Security Systems Inc.	\$18,967,130	49
40	Sonitrol Pacific	\$18,878,323	28
41	Enterprise Security, Inc.	\$18,400,670	95
42	Kimberlite-Sonitrol	\$18,147,782	30
43	Acom Protection Services Inc.	\$16,159,307	47
44	Atronic Alarms Inc.	\$16,071,647	46
45	Vio Security LLC	\$15,940,744	32
46	Custom Security Systems Inc.	\$15,324,104	35
47	PASS Security	\$15,089,110	83
48	A+ Technology & Security Solutions Inc.	\$14,865,000	77
49	Vision Security Technologies	\$14,476,479	98
50	Sonitrol SW Ohio	\$14,405,769	37
51	Post Alarm Systems	\$13,969,261	38

RANK BY TOTAL REVENUE	COMPANY	TOTAL ANNUAL GROSS REVENUE, 2021	SDM 100 RANK
52	Sonitrol Great Lakes	\$13,089,686	43
53	Custom Alarm	\$12,958,316	74
54	DFW Security	\$12,305,188	52
55	Habitec Security	\$11,984,457	42
56	Trinity Wiring & Security Solutions	\$11,870,000	72
57	Redwire LLC	\$11,472,743	41
58	Fleenor Security Systems	\$11,411,949	62
59	All Guard Alarm Systems Inc.	\$11,188,231	40
60	Moon Security Services Inc.	\$10,898,622	75
61	Acadiana Security Plus	\$10,721,501	45
62	EyeQ Monitoring	\$9,986,109	36
63	Advanced Security Systems	\$9,679,623	61
64	Titan Alarm Inc.	\$9,358,891	70
65	Crime Prevention Security Systems LLC	\$9,175,920	59
66	Gillmore Security Systems Inc.	\$9,175,675	48
67	Amherst Alarm Inc.	\$9,026,451	51
68	APL Access & Security Inc.	\$8,959,350	44
69	Fortress Security	\$8,845,111	57
70	Washington Alarm Inc.	\$8,730,507	56
71	Beacon Protection	\$8,722,812	50
72	Electronix Systems Central Station Alarms Inc.	\$8,551,892	53
73	Valley Alarm	\$8,395,444	55
74	Owen Security Solutions Inc.	\$8,227,967	71
75	Sentry Communications & Security	\$7,909,400	91
76	Sonitrol Security Services Inc.	\$7,814,000	63
77	Sentry Alarm Systems	\$7,059,320	65
78	Hoffman Electronic Security	\$6,871,953	60
79	Will Electronics	\$6,735,132	90
80	Secure Pacific Corporation	\$6,668,971	68
81	LOUD Security Systems Inc.	\$6,517,904	69
82	NCA	\$6,443,718	58
83	Alert Protective Services	\$6,192,605	67
84	Security Systems of America	\$6,160,872	66
85	Sonitrol Security of Delaware Valley	\$5,758,402	85
86	Allstate Security Inc.	\$5,556,370	64
87	Electronic Security Concepts LLC	\$5,448,290	99
88	Engineered Security Systems	\$5,327,753	88
89	Dehart Alarm Systems Inc.	\$4,566,231	76
90	Sonitrol of Evansville Inc.	\$4,561,091	79
91	Global Security & Communication Inc.	\$4,498,000	81
92	JM Resources Inc.	\$4,346,810	96
93	Watchmen Security Services, LLC	\$4,226,621	93
94	Vortex 1 Security	\$3,869,580	80
95	Detection Systems and Engineering Company	\$3,843,586	73
96	Security Pros, LLC	\$3,810,177	92
97	Audio Sentry Corporation	\$3,744,410	87
98	KMT Systems Inc.	\$3,560,772	97
99	Key Security Designs Corporation	\$3,015,304	89
100	Atlantic Security & Fire	\$2,194,930	94

SDM 100 companies are re-ranked in the table above by their 2021 total annual gross revenue, as reported to or estimated by *SDM*. Only two, ADT and Vivint Smart Home, exceeded \$1 billion in revenue, while the remainder are in the millions, spanning from \$558 million to over \$2 million.

Top Companies Ranked by Residential Subscribers

RANK BY RESIDENTIAL SUBSCRIBERS	COMPANY	RESIDENTIAL SUBSCRIBERS	TOTAL SUBSCRIBERS	SDM 100 RANK
1	ALERT 360 / MY ALARM	260,967	326,209	5
2	Vector Security	251,000	367,000	4
3	Guardian Protection	225,019	246,631	8
4	CPI Security Systems Inc.	201,400	216,100	9
5	Safe Home Security Inc. / Security Systems Inc.	172,278	182,503	10
6	EMC Security	53,085	58,983	27
7	SafeTouch	50,000	64,500	19
8	NorthStar Alarm Services LLC	36,324	37,010	18
9	General Security Inc.	33,542	52,542	26
10	AMP Smart LLC	28,510	28,510	22
11	Doyle Security Systems Inc.	25,934	46,134	25
12	NCA	20,712	23,393	58
13	Per Mar Security Services	20,610	49,309	16
14	Custom Security Systems Inc.	20,280	25,192	35
15	Vio Security LLC	19,646	21,482	32
16	Sonitrol New England	17,273	30,143	33
17	Amherst Alarm Inc.	16,101	35,780	51
18	American Alarm & Communications	13,928	27,556	21
19	Alarm Detection Systems Inc.	13,587	35,813	17
20	B Safe Inc.	11,000	23,946	29
21	Acadiana Security Plus	10,998	14,518	45
22	Post Alarm Systems	10,812	16,661	38
23	Electronix Systems Central Station Alarms Inc.	10,657	22,982	53
24	Pye Barker Fire & Safety	10,000	105,000	15
25	EPS Security	9,948	21,948	24
26	DFW Security	9,213	11,812	52
27	Acom Protection Services Inc.	8,865	11,715	47
28	Crime Prevention Security Systems LLC	7,687	11,007	59
29	Bates Security	7,684	14,974	34
30	LOUD Security Systems Inc.	7,336	10,909	69
31	Habitec Security	7,000	13,400	42
32	Security Equipment Inc.	6,551	17,716	31
33	Security Systems of America	6,122	11,130	66
34	Alert Protective Services	6,023	9,561	67

RANK BY RESIDENTIAL SUBSCRIBERS	COMPANY	RESIDENTIAL SUBSCRIBERS	TOTAL SUBSCRIBERS	SDM 100 RANK
35	Trinity Wiring & Security Solutions	6,000	6,862	72
36	All Guard Alarm Systems Inc.	5,995	14,987	40
37	Valley Alarm	5,671	11,689	55
38	Atronic Alarms Inc.	5,640	10,446	46
39	Peak Alarm Co. Inc.	5,350	16,520	39
40	Fleenor Security Systems	5,235	8,874	62
41	Allstate Security Inc.	5,009	11,131	64
42	Vortex 1 Security	3,950	6,079	80
43	Advanced Security Systems	3,905	8,718	61
44	Owen Security Solutions Inc.	3,763	7,328	71
45	Dehart Alarm Systems Inc.	3,630	8,628	76
46	Audio Sentry Corporation	3,533	5,888	87
47	Sonitrol SW Ohio	3,048	5,987	37
48	Sentry Alarm Systems	2,858	6,357	65
49	Global Security & Communication Inc.	2,750	5,655	81
50	Scarsdale Security Systems Inc.	2,664	9,692	49
51	Hoffman Electronic Security	2,560	6,401	60
52	Custom Alarm	2,164	4,220	74
53	Titan Alarm Inc.	2,101	4,289	70
54	Secure Pacific Corporation	2,058	5,661	68
55	KMT Systems Inc.	2,000	3,046	97
56	Redwire LLC	1,651	5,868	41
57	Beacon Protection	1,626	9,563	50
58	Sentry Communications & Security	1,400	5,673	91
59	Sonitrol Great Lakes	1,383	14,148	43
60	Moon Security Services Inc.	1,346	5,442	75
61	Kimberlite-Sonitrol	989	7,813	30
62	Electronic Security Concepts LLC	945	3,131	99
63	Atlantic Security & Fire	902	2,220	94
64	Dallas Security Systems Inc. & DSS Fire Inc.	863	3,096	86
65	Sonitrol Security Services Inc.	700	4,290	63
66	Sonitrol of Evansville Inc.	656	3,282	79
67	Sonitrol Pacific	282	4,136	28
68	Watchmen Security Services, LLC	205	2,964	93

SDM 100 companies are ranked in the table above by the number of their residential subscribers (customers). Note that some of the larger companies such as ADT, Vivint and Brinks Home Security are not ranked, either because such detailed information is not publicly available or they did not report it to *SDM*. Companies that reported fewer than 200 residential subscribers are not included in this ranking.

Top Companies Ranked by Non-Residential Sales & Installation Revenue

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
1	ADT	\$639,000,000*	151	1
2	CTSI	\$371,000,000	11	7
3	Vector Security	\$107,106,000	793	4
4	Pye Barker Fire & Safety	\$80,000,000	2,095	15
5	Per Mar Security Services	\$38,132,343	na	16
6	Stone Security	\$38,011,380	2,891	84
7	Minuteman Security Technologies Inc.	\$36,619,715	1,022	54
8	American Alarm & Communications	\$20,363,051	6,825	21
9	Security Equipment Inc.	\$19,372,595	2,500	31
10	AMAROK LLC	\$18,189,192	521	12
11	Enterprise Security, Inc.	\$17,121,097	3,907	95
12	RedRock Security & Cabling Inc.	\$15,500,000	1,425	100
13	Vision Security Technologies	\$12,912,576	na	98
14	A+ Technology & Security Solutions Inc.	\$11,765,000	675	77
15	Dallas Security Systems Inc. & DSS Fire Inc.	\$11,003,961	4,382	86
16	PASS Security	\$10,866,298	907	83
17	EPS Security	\$10,719,672	3,574	24
18	Alarm Detection Systems Inc.	\$9,056,428	480	17
19	Scarsdale Security Systems Inc.	\$8,881,716	1,208	49
20	Custom Alarm	\$8,172,000	300	74
21	APL Access & Security Inc.	\$7,900,000	694	44
22	Guardian Protection	\$7,797,571	592	8
23	EMC Security	\$7,469,388	623	27
24	Moon Security Services Inc.	\$6,810,288	1,636	75
25	Doyle Security Systems Inc.	\$6,123,000	1,420	25
26	Sonitrol New England	\$6,000,032	3,000	33
27	B Safe Inc.	\$5,501,688	874	29
28	Peak Alarm Co. Inc.	\$5,330,000	1,215	39
29	Fleenor Security Systems	\$5,216,064	172	62
30	Sentry Communications & Security	\$5,000,000	425	91
31	Sonitrol Pacific	\$4,791,343	1,220	28
32	Bates Security	\$4,746,060	624	34
33	Atronic Alarms Inc.	\$4,734,949	1,056	46
34	Sonitrol Great Lakes	\$4,636,532	1,898	43
35	Titan Alarm Inc.	\$4,230,000	na	70
36	Electronic Security Concepts LLC	\$4,200,000	478	99

RANK BY SALES & INSTALLATION REVENUE	COMPANY	NON-RESI SALES & INSTALLATION REVENUE	NON-RESI INSTALLATIONS	SDM 100 RANK
37	Acom Protection Services Inc.	\$4,172,612	35	47
38	Advanced Security Systems	\$3,616,520	1,169	61
39	Sonitrol SW Ohio	\$3,343,332	507	37
40	DFW Security	\$3,210,160	200	52
41	Sonitrol Security of Delaware Valley	\$3,187,069	225	85
42	Valley Alarm	\$3,015,000	450	55
43	Detection Systems and Engineering Company	\$3,000,000	604	73
44	Electronix Systems Central Station Alarms Inc.	\$2,960,182	165	53
45	Habitec Security	\$2,800,000	84	42
46	Kimberlite-Sonitrol	\$2,795,300	518	30
47	Owen Security Solutions Inc.	\$2,699,344	743	71
48	Watchmen Security Services, LLC	\$2,500,000	294	93
49	Security Pros, LLC	\$2,354,247	310	92
50	Amherst Alarm Inc.	\$2,250,000	667	51
51	Trinity Wiring & Security Solutions	\$2,142,145	353	72
52	Beacon Protection	\$2,033,973	396	50
53	Post Alarm Systems	\$1,639,776	216	38
54	Secure Pacific Corporation	\$1,634,034	300	68
55	Crime Prevention Security Systems LLC	\$1,541,554	250	59
56	Custom Security Systems Inc.	\$1,500,000	274	35
57	Key Security Designs Corporation	\$1,468,926	26	89
58	Audio Sentry Corporation	\$1,426,979	202	87
59	Sentry Alarm Systems	\$1,374,008	379	65
60	Sonitrol of Evansville Inc.	\$1,369,622	523	79
61	All Guard Alarm Systems Inc.	\$1,171,408	312	40
62	Acadiana Security Plus	\$1,135,845	389	45
63	Allstate Security Inc.	\$1,004,000	50	64
64	Security Systems of America	\$984,500	408	66
65	KMT Systems Inc.	\$800,000	1,020	97
66	Vortex 1 Security	\$750,000	216	80
67	LOUD Security Systems Inc.	\$700,000	396	69
68	Alert Protective Services	\$623,001	159	67
69	Atlantic Security & Fire	\$458,686	115	94
70	Global Security & Communication Inc.	\$400,000	12	81
71	Dehart Alarm Systems Inc.	\$336,349		76
72	JM Resources Inc.	\$280,000		96

SDM 100 companies are ranked here by the amount of their sales/installation revenue from non-residential projects. Note that some larger companies and those that are very active in the non-residential market are not ranked because such detailed information was not publicly available or they did not report it to *SDM*. Companies that reported less than \$280,000 in sales/installation revenue are not included in this ranking.