

Rank 2010	Rank 2009	Company	City/State	Recurring Monthly	Subscribers	Sales Revenue, Res.	Sales Revenue, Non-Res. Installs	Gross Revenue 2009 (\$Mil)	Full Time Employee	No. Of Locations
1	1	ADT Security Services Inc.	Boca Raton, Fla.	\$232,200,000	5,000,000	na	\$1,700,000,000	\$4,200,000,000	24,000	240e
2	2	Broadview Security	Irving, Texas	\$44,200,000	1,359,000	na	na	\$565,100,000	3,400	68
3	3	Protection One	Lawrence, Kansas	\$25,100,000	1,431,279	na	na	\$368,052,000	2,612	65
4	4	Monitronics International Inc.	Dallas, Texas	\$22,193,000	522,403	na	na	\$253,329,000	746	1
5	5	Stanley CSS	Naperville, Ill.	\$17,633,333	597,000	na	\$252,997,000	\$465,300,000	1950	75
6	7	APX Alarm Security Solutions	Provo, Utah	\$13,255,737	349,980	\$6,187,604	na	\$142,138,412	8,851	1
7	6	Slomin's Inc.	Hicksville, N.Y.	\$11,608,730	267,469	\$33,734,395	\$23,633,222	\$203,064,134	674	7
8	8	Vector Security Inc.	Pittsburgh, Pa.	\$8,450,000	451,182	\$9,055,000	\$55,423,000	\$174,000,000	933	36
9	9	Guardian Protection	Warrendale, Pa.	\$6,949,146	215,677	\$39,711,350	\$9,469,038	\$123,805,684	971	19
10	10	Bay Alarm Company	Pacheco, Calif.	\$5,874,000	103,938	\$4,072,000	\$11,050,000	\$89,567,000	573	13
11	11	ASG Security	Beltsville, Md.	\$5,372,163	132,915	\$3,914,000	\$24,329,000	\$94,665,000	717	15
12	13	Interface Security Systems & The	Earth City, Mo.	\$3,891,339	197,910	\$2,046,000	\$17,518,699	\$67,501,021	582	24
13	12	Protect America Inc.	Round Rock, Texas	\$3,814,200	151,284	\$3,177,000	na	\$41,500,000	300	1
14	16	Central Security Group	Tulsa, Okla.	\$3,587,176	127,152	\$290,000	\$36,235	\$42,342,601	185	5
15	14	Devcon Security Services Corp.	Hollywood, Fla.	\$3,470,472	138,000	na	na	\$54,000,000	422	9
16	15	Guardian Alarm Company	Southfield, Mich.	\$3,450,000	86,813	na	na	\$50,750,000	385	7
17	17	CPI Security Systems Inc.	Charlotte, N.C.	\$3,001,579	81,209	\$3,522,000	\$875,000	\$41,141,000	280	4
18	22	Security Networks	West Palm Beach, Fla.	\$2,775,000	71,500	na	na	na	155	3
19	19	Alarm Capital Alliance II LLC	Media, Pa.	\$2,618,624	95,430	na	na	\$29,131,659	86	1
20	18	AFA Protective Systems Inc.	Syosset, N.Y.	\$2,335,000	46,400	\$960,000	\$37,358,000	\$78,200,000	480	21
21	20	Safe Home Security	Cromwell, Conn.	\$2,198,898	76,661	\$750,000	\$82,500	\$27,615,000	149	4
22	21	Alarm Detection Systems Inc.	Aurora, Ill.	\$2,159,766	27,388	\$452,164	\$5,219,341	\$32,695,723	209	1
23	23	ADS Security	Nashville, Tenn.	\$1,780,017	64,680	\$2,845,000	\$4,037,000	\$31,057,191	239	14

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24	na	Westec Intelligent Surveillance	Coppell, Texas	\$1,732,000	9,586	na	\$11,340,000	\$32,200,000	226	5
25	24	SAFE Security Companies	San Ramon, Calif.	\$1,500,363	54,861	\$395,900	\$33,549	na	76	1
26	26	Per Mar Security Services	Davenport, Iowa	\$1,260,500	28,720	\$1,125,595	\$12,311,617	\$32,496,000	316	11
27	28	Ackerman Security Systems	Atlanta, Ga	\$1,245,505	57	\$4,398,786	\$4,548,468	\$24,387,570	172	1
28	25	SSD Systems, Kern Security &	Anaheim, Calif.	\$1,229,418	na	na	na	\$33,123,548	na	12
29	27	General Security	Plainview, N.Y.	\$1,051,931	42,193	\$1,104,560	\$4,293,673	\$19,649,558	161	8
30	29	EPS Security	Grand Rapids, Mich.	\$996,415	16,045	\$700,000	\$4,300,000	\$17,816,995	160	6
31	37	Safeguard Security and	Scottsdale, Ariz.	\$987,835	20,600	na	na	\$24,850,141	133	3
32	30	Kimberlite Corp.	Fresno, Calif.	\$929,628	6,919	\$97,551	\$3,154,161	\$15,469,166	105	7
33	32	New York Merchants	Freeport, N.Y.	\$900,214	18,568	\$137,000	\$843,000	\$11,366,360	107	1
34	31	Mountain Alarm	Ogden, Utah	\$891,000	17,644	\$640,000	\$5,760,000	\$16,616,919	201	5
35	33	Sonitrol Pacific	Portland, Ore.	\$828,490	10,178	\$75,600	\$1,644,400	13,595,909	84	5
36	34	First Alarm	Aptos, Calif.	\$824,100	13,000	\$757,600	\$3,030,400	\$13,447,355	110	4
37	36	Alert Alarm of Hawaii	Honolulu, Hawaii	\$794,017	22,218	\$1,563,366	\$1,558,678	\$12,690,813	98	4
38	44	Sonitrol Security Systems of	Rocky Hill, Conn.	\$785,109	20,058	\$325,000	\$3,750,000	\$11,377,377	102	4
39	42	Power Home Technologies Inc.	Raleigh, N.C.	\$779,837	21,784	na	na	\$13,133,577	106	13
40	35	American Alarm and	Arlington, Mass.	\$773,144	18,033	\$3,687,000	\$7,486,000	\$22,663,249	145	4
41	38	Sonitrol of Sacramento &	Roseville, Calif.	\$702,804	4,053	\$26,000	\$2,907,735	\$12,068,415	49	2
42	39	SecureNet Alarm Systems Inc.	Maize, Kansas	\$636,117	25,047	\$534,209	\$686,664	\$9,114,530	120	4
43	43	Security Equipment Inc.	Omaha, Neb.	\$591,229	14,156	\$870,803	\$8,533,265	\$17,791,280	126	4
44	45	Doyle Security Systems Inc.	Rochester, N.Y.	\$587,592	20,720	\$683,973	\$2,351,083	\$10,246,491	84	4
45	46	All-Guard Alarm Systems Inc.	Hayward, Calif.	\$555,000	10,595	\$358,000	\$1,050,000	\$8,173,440	58	2
46	50	EMC Security	Suwanee, Ga.	\$547,751	28,789	\$3,000,000	\$920,000	\$9,366,757	86	2

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47	47	Custom Security Systems	Lacey, Wash.	\$518,095	na	\$333,432	\$1,447,000	\$9,283,000	103	3
48	52	Sonitrol Security Systems of	Buffalo, N.Y.	\$504,811	5,487	\$22,500	\$3,325,979	\$9,776,054	86	3
49	57	F.E. Moran Inc. Alarm and	Champaign, Ill.	\$489,367	17,146	\$1,320,211	\$5,827,491	\$14,721,415	110	6
50	48	Post Alarm Systems	Arcadia, Calif.	\$486,686	13,072	\$1,130,000	\$2,600,000	\$10,181,341	119	2
51	51	Matson Alarm Co. Inc.	Fresno, Calif.	\$479,024	18,041	\$400,000	\$1,513,944	\$8,068,136	56	5
52	49	Alarmco Inc.	Las Vegas, Nev.	\$471,118	15,624	\$269,466	\$590,160	\$7,087,249	90	1
53	53	Custom Security Systems Inc.	Baton Rouge, La.	\$461,050	22,234	\$1,770,450	\$758,764	\$8,708,087	49	1
54	59	A-Com Protection Services Inc.	Columbus, Ga.	\$451,036	16,738	\$785,015	\$1,367,748	\$6,748,127	63	5
55	60	NorthStar Alarm Services, LLC	Orem, Utah	\$444,228	13,150	\$138,648	na	\$5,302,444	19	1
56	62	American Security Systems	Long Island City, N.Y.	\$444,000	13,112	\$750,000	\$2,500,000	\$8,875,673	59	1
57	56	The Protection Bureau	Exton, Pa.	\$426,176	6,760	\$122,000	\$6,515,500	\$13,500,000	89	2
58	77	Protect Your Home	Indianapolis, Ind.	\$420,000	10,000	\$5,355,000	\$400,000	\$224,000,000	1,393	135
59	59	Habitec Security Inc.	Toledo, Ohio	\$416,201	12,981	\$768,797	\$1,979,619	\$8,648,085	85	3
60	64	Icon Security	Provo, Utah	\$415,333	8,916	na	na	\$6,443,121	15	1
61	55	SDA Security	San Diego, Calif.	\$404,042	na	na	na	\$8,977,670	81	2
62	58	Sonitrol of Tallahassee Inc.	Tallahassee, Fla.	\$382,838	6,827	na	na	\$7,448,722	52	3
63	65	Blue Ridge Security Systems	Anderson, S.C.	\$375,174	32,358	\$418,000	\$8,628,385	\$9,046,385	69	3
64	61	Sonitrol Tri-County	Farmington Hills, Mich.	\$367,935	5,842	\$1,500	\$2,148,948	\$7,114,913	41	3
65	63	JMG Security Systems Inc.	Fountain Valley, Calif.	\$346,808	7,240	\$25,000	\$5,300,000	\$10,683,680	65	2
66	68	Scarsdale Security Systems	Scarsdale, N.Y.	\$342,000	13,838	\$625,000	\$3,190,000	\$9,527,279	65	2
67	66	Electronix Systems Central	Huntington Station, N.Y.	\$333,311	12,825	\$711,102	\$2,810,234	\$8,500,000	71	1
68	69	Peak Alarm Co. Inc.	Salt Lake City, Utah	\$332,879	9,717	\$321	\$1,284	\$6,208,000	58	4
69	67	Sonitrol of Southwest Ohio	Mason, Ohio	\$328,753	8,224	na	na	\$6,089,403	43	2

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70	70	Washington Alarm Inc.	Seattle, Wash	\$302,740	5,205	\$94,000	\$741,000	\$4,960,000	42	1
71	76	Security Systems of America	Pittsburgh, Pa.	\$296,365	10,020	\$446,000	\$1,253,000	\$6,049,059	69	4
72	74	Acadiana Security Plus	Broussard, La.	\$293,500	10,065	\$1,311,456	\$1,370,249	\$6,533,455	57	1
73	72	Safe Systems, Inc.	Louisville, Colo.	\$290,120	10,357	\$289,339	\$2,018,291	\$6,537,162	52	1
74	73	Richmond Alarm Co.	Richmond, Va.	\$286,617	7,459	\$940,000	\$1,001,988	\$6,050,577	68	2
75	79	Koorsen Fire & Security	Indianapolis, Ind.	\$272,371	8,462	\$258,000	\$11,719,000	\$67,999,067	na	21
76	71	World Wide Security & GC	Garden City, N.Y.	\$267,000	11,400	\$985,000	\$839,000	\$5,600,000	104	1
77	na	Texana, San Angelo Security	Carrollton, Texas	\$256,300	7,232	\$608,000	\$912,000	\$4,493,000	51	4
78	75	Pacific Alarm Systems Inc.	Culver City, Calif.	\$253,078	4,079	\$117,000	\$454,226	\$3,875,588	39	na
79	80	Advent Security Corp.	Oreland, Pa.	\$250,436	7,241	\$522,500	\$450,000	\$4,198,088	32	1
80	82	Gillmore Security Systems Inc.	Oakwood Village, Ohio	\$243,509	5,385	\$443,302	\$448,860	\$3,924,498	40	1
81	81	Sonitrol of Indianapolis Inc.	Indianapolis, Ind.	\$241,140	1,989	na	\$1,097,864	\$4,196,889	30	1
82	92	Crime Prevention Security Systems	Gainesville, Fla.	\$238,649	39,424	\$1,329,770	\$445,920	\$4,861,446	54	2
83	91	Select Security	Lancaster, Pa.	\$235,000	6,197	\$500,000	\$1,300,000	\$5,115,000	60	5
84	83	Valley Alarm	Sun Valley, Calif.	\$233,602	7,158	\$88,280	\$1,012,300	\$3,795,300	23	1
85	na	Sentry Alarm Systems	Monterey, Calif.	\$224,587	6,249	\$312,000	\$507,000	\$3,994,030	35	2
86	93	Amherst Alarm Inc.	Amherst, N.Y.	\$223,337	23,791	\$1,179,200	\$113,300	\$5,043,787	53	1
87	96	Sentry Security	Wheeling, Ill.	\$222,285	3,420	\$300,000	\$2,320,000	\$5,715,400	21	1
88	84	Century Tel Security Systems	Monroe, La.	\$209,264	10,906	na	na	\$4,838,819	44	1
89	88	Bonds Alarm Co. Inc.	Phoenix, Ariz.	\$202,495	6,240	\$473,900	\$315,885	\$3,375,171	29	2
90	90	Fire Protection Inc.	Everett, Wash.	\$202,000	5,352	na	na	\$10,200,000	55	3
91	89	Yarnell Security Systems	Lancaster, Pa.	\$201,985	8,336	na	na	\$4,800,000	43	1
92	86	Moon Security Services Inc.	Pasco, Wash.	\$199,000	na	na	na	\$6,500,000	78	3

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93	85	CIA Security	Fishkill, N.Y.	\$198,591	5,400	\$200,000	na	\$4,450,000	50	1
94	99	Sonitrol & ADR Security Services	Lexington, Ky.	\$192,807	2,538	\$292,870	\$1,724,055	\$5,576,652	34	1
95	94	Custom Alarm	Rochester, Minn.	\$190,510	11,134	\$463,967	\$6,342,726	\$10,172,687	63	3
96	95	Mijac Alarm	Rancho Cucamonga,	\$182,642	10,729	na	na	\$3,961,910	27	1
97	99	Secure US	Morgantwon, W.V.	\$177,800	7,461	na	na	\$4,600,000	43	2
98	na	Haig Service Corp.	Green Brook, N.J.	\$176,000	2,517	\$125,000	\$1,000,000	\$4,700,000	35	3
99	86	Global Fire & Safety Inc.	Denver, Colo.	\$173,000	585	na	\$10,000	\$2,680,000	26	1
100	na	Sonitrol of New Orleans, Inc.	Metairie, La.	\$161,120	1,999	\$21,100	\$1,277,000	\$3,300,000	31	1

*The table, above, presents aggregate figures for the SDM 100 group of companies, which are ranked by their recurring monthly revenue—an industry standard of valuation of a security monitoring business. Most of the SDM 100 firms are privately held. Submitting recurring monthly revenue is required for ranking; other figures are not required but mostly provided. Most firms—but not all—also reported their total annual revenue, number of subscribers, and installation revenues. Therefore, one should exercise caution in using this information to extrapolate industry totals or to benchmark. Note: approximately seven companies that reported substantial residential sales revenue in 2008 did not report residential sales at all for 2009; therefore, it appears that residential took a drastic fall. In reality, if those firms are omitted from the calculation, residential sales were just about even with the prior year.*